

THE INFLUENCE OF SELF-EFFICACY, INTEREST, AND STEREOTYPE THREAT ON  
CAREER INTENTION AND CHOICES RELATED TO MATH AND SCIENCE

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**The influence of self-efficacy, interest, and stereotype threat on career intentions and choices related to math and science.**

**Master of Arts, 2013**

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**Psychology**

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**Abstract**

Women continue to be underrepresented in Science, Technology, Engineering and Mathematics (STEM) careers/sectors. Concurrently, negative stereotypes about women's abilities to perform in STEM persists. This research examined whether gender stereotypes influence women's STEM-related intentions and choices and the mediating influence of cognitive predictors based on the Social Cognitive Career Theory (SCCT; Lent, Brown, & Hackett, 1994). In total, 194 women from Ryerson University were randomly assigned to a *stereotype threat* (n =65), *stereotype nullification* (n = 65), or *control* condition (n = 64). Participants completed questionnaires assessing math self-efficacy, math and science interests and intentions, and a math/verbal choice task. In support of SCCT, math self-efficacy and math/science interests predicted math/science intentions and choice on the math/verbal test. Furthermore, "math identified" participants in the *stereotype threat* condition reported lower math/science intentions. This research has implications for current interventions designed to increase women's participation and retention in STEM.

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## **1. INTRODUCTION**

In 2006, during a speech at a conference addressing women's underrepresentation in STEM, Lawrence Summers, former president of Harvard University, attributed the lack of women in STEM to "issues of intrinsic aptitude and particularity of the variability of aptitude" (cited in the Harvard Crimson, 2005). In his speech, Summers implied that women choose to avoid STEM fields/areas because of an innate gender difference in ability. He also argued that socialization and continuing discrimination had little to do with the underrepresentation of women in STEM. While Summers later apologized, these controversial statements sparked an important debate over why women are not choosing to pursue STEM-related fields. This present study sought to examine the influence of the social and cognitive factors on women's underrepresentation within the STEM fields.

### **A. Women's underrepresentation in STEM.**

Although women account for nearly 50% of the workforce in Canada and the United States, they continue to be underrepresented in Science, Technology, Engineering and Math (STEM) areas (Economics and Statistics Administration [ESA], 2011; McKenzie, 2007; Statistics Canada, 2011b). Women are consistently choosing to not pursue careers in STEM and this is apparent starting with trends in post-secondary education. In Canada, there are 40% more women than men enrolled in undergraduate degree programs, and the gender gap in the number of PhD's obtained has been declining since 1995 (Natural Science and Engineering Research Council of Canada [NSERC], 2010). Yet, analysis of enrollment in specific programs reveals that women are overrepresented in Arts while being underrepresented in STEM-related degree programs (McKenzie, 2007). Women outnumber men in the education and health science fields and are two times more likely than men to pursue a PhD in arts-related programs, such as

education and the health science (e.g., biology and nursing) (Lindsay & Almey, 2006). The overrepresentation of women in arts is the most likely explanation for the narrowing gap between men and women in obtained PhD's (Lindsay & Almey, 2006; McKenzie, 2007; NSERC, 2010). However, in the STEM-related degrees, the number of women still lags behind. In 2001, men outnumbered women in obtained science and engineering PhDs four to one (McKenzie, 2007). Lindsay and Almey (2006) found that in the pursuit of PhDs in physical science, computer science, and engineering, women account for only 20-30% of students, and of those pursuing undergraduate degrees in mathematics and physical sciences only 30% are women.

Not surprisingly, as the degree that one obtains often predicts subsequent careers, similar gender differences transfer into the labour force. A *Historical Review of the Labour Force* from 1976 to 2006 (Statistics Canada, 2011b) found that mirroring specific degrees obtained, women are overrepresented in arts-related areas, but underrepresented in STEM careers. In the *Health-Care and Social Assistance*, and *Educational Services*, women make up 80 and 65% of the workforce respectively. Concurrently, in the *Professional, Scientific and Technical Services*, which encompass some STEM careers, women account for less than 50% of the workforce. In the central STEM areas, The *Natural Science and Engineering Research Council of Canada* (2010) found that men were three times more likely than women to have an occupation in the natural sciences and engineering. In 2000, women made up only 22% of the workforce in the natural sciences and engineering (NSERC, 2010).

Similar gender representations are found in the United States workforce. A recent report from the *National Science Foundation* (NSF; 2011) found that in the US, women account for only 26% of scientists and engineers. Furthermore, in 2009, 75-90% of nurses, dieticians, non-postsecondary teachers and therapists were women, but only 10% of engineers, 25% of the

mathematical/computer scientists, and 30% of the physical scientists. Moreover, women's underrepresentation in STEM careers is further supported by evidence that even when they hold a degree in STEM, women are more likely than men to have occupations outside of STEM in Canada and the US (NSERC, 2010; NSF, 2011).

Women's choice to not pursue STEM careers has economic implications as the gender wage gap can be partially attributed to gender differences in career choice. For example, in Canada, for every dollar men make, women earned about 80% (Statistics Canada, 2011a). This can be partly attributed to women working in the *Healthcare and Social Assistance* and *Education Services* and earning \$700-900 on average a week (Statistics Canada, 2011a). Comparatively, in the *Professional, Scientific and Technical Services* where there are less women, earnings averaged \$1100 a week. Furthermore, the gender wage gap favouring men within STEM fields is smaller. McKenzie (2007) found that in 2001, women earned 77 cents for every dollar men made in science and technology fields. This is a smaller gap compared to the 71 cents women earn for every dollar men make in the general labour force. Additionally, earnings in STEM are increasing dramatically more than non-STEM careers in general. Statistics Canada (2003) reported that from 1995-2000, there was an 8.6% increase in average earnings in computer and information systems careers, in contrast to the 0.1% increase in the average earnings of elementary school teachers. More women in STEM fields, where the gender wage gap is smaller, earnings are higher and increasing faster may reduce the gender wage gap. However, this is not the only benefit of more women pursuing careers in STEM.

Women's inclusion in the workplace promotes a diversity of knowledge and viewpoints being shared which may in turn increase creativity and innovation (Bear & Wholley, 2011). Fenwick and Neal (2001) found that in the MARKSTRAT 2 simulation task, which is a complex

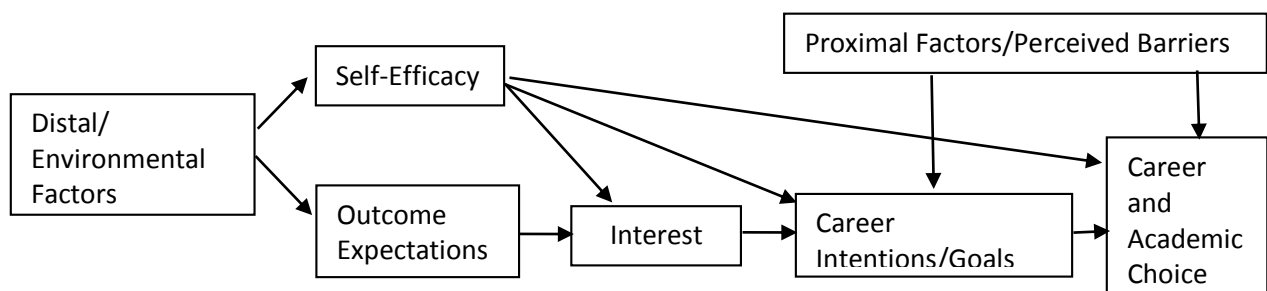
business marketing task, groups that were comprised of more women than men compared to groups comprised of mostly males, performed better on the MARKSTRAT 2 simulation task through reported profits. Moreover, persistence is a major issue in women's underrepresentation in STEM. Women are more likely than men to leave STEM careers early (McKenzie, 2007; NSERC, 2010). The common belief is that women leave the workplace due to family-related responsibilities, such as childcare (Xu, 2008). However, Heilbronner (2011) found that one of the main reasons women left their careers in STEM was because they felt socially isolated from male colleagues. Therefore, more women in the workplace may help to alleviate women's concerns by reducing hostility and feelings of isolation and this in turn may increase persistence.

The advantages of including more women in the workplace highlights the importance of further examining why women are not choosing to enter STEM. It is apparent that women are less likely to choose to pursue degrees and careers in STEM compared to men, but very little is known about why this difference exists. It may be argued from a job preference point of view (Bentley & Adamson, 2003; Xu, 2008) that women simply do not want to pursue a career in STEM and prefer other careers because women prefer working with people rather than objects (Webb, Lubinski, & Benbow, 2002), or they choose jobs which can accommodate multiple roles related to family and employment (Hakim, 2006). However, research indicates that women and men equally idealize STEM careers (Chalk, Meara, Day, & Davis, 2005). At the same time, Chalk et al. (2005) found that women also fear jobs in STEM and are less likely to expect them. This questions the job preference perspective that women are freely choosing to not pursue STEM and suggests that there may be other issues affecting career choice.

As mentioned previously, one proposed explanation is that inherent gender differences exists between men and women in math and science abilities. If women's underrepresentation in

STEM careers was a result of gender differences in innate abilities, there would be differences in performance in STEM areas. The STEM careers have often been referred to as the math domains. Research examining performance in math provides insight into this “biological” explanation. However, rather than gender differences, performance in mathematics is more reflective of the Gender Similarities Hypothesis (Hyde, 2005). Meta-analyses examining gender differences in math performance have found that few gender differences exist, except in spatial abilities and difficult problem solving (Carr, Steiner, Kyser, & Biddlecomb, 2008; Else-Quest, Hyde, & Linn, 2010; Hyde, Fennema, & Lamon, 1990). In a recent meta-analysis, Else-Quest et al. (2010) found that in general math, geometry, data, and measurement, the genders are equal and sometimes females show an advantage, e.g. algebra. Where statistical differences do exist, the size of the difference is insignificant ( $d = .07$  in measurement to  $d = .15$  in space/shape). Furthermore, across countries the effect sizes of gender differences varies from  $d = -.41$  showing a female advantage to  $d = .40$ , indicating a male advantage (Else-Quest et al., 2010). If there was an innate difference between men and women, there would be little variation across countries in effect sizes. The lack of evidence for gender differences in math performance and inconsistencies in math achievement between countries suggests that the women’s underrepresentation in STEM careers is not a result of innate differences in ability. Therefore, social and cognitive factors may explain women’s choice to not pursue careers in STEM.

**B. The Social Cognitive Career Theory model for predicting career choice.**



*Figure 1. Social Cognitive Career Theory Model of career choice (adapted from Lent, Brown, & Hackett, 1994).*

The Social Cognitive Career Theory (SCCT; Lent, Brown, & Hackett, 1994) was proposed to explain how career and academic choices are made and developed, and is based on Albert Bandura's (1986) Social Cognitive Theory. SCCT argues that the development of a career choice is a dynamic, reciprocal process between the environment, cognition, and behaviour. According to the model, there are cognitive variables that are crucial to career choice: self-efficacy, interest, outcome expectations, career goals or intentions. Originally, Lent et al. (1994) argued that career and academic choices result from the cognitive variables of self-efficacy and outcome expectations (expectations about the awards and consequences of choosing to pursue that career or activity) affecting interests which then shape career-related goals and intentions and subsequently, behavioural choices (see Figure 1).

Research indicates that this is a reliable model for predicting a variety of career-related decisions, including choosing a psychology major (Diegelman & Subich, 2001). More important, research in SCCT has largely focused on providing support for SCCT in STEM-related outcomes, including persistence in computing (Lent, Lopez, Lopez, & Sheu, 2008) and engineering (Lent, Brown, Schmidt, Brenner, Lyons, & Treistman, 2000b; Lent et al., 2005; Lent, Sheu., Singley, Schmidt, Schmidt, & Gloster, 2008) majors; women's choice to pursue non-traditional majors after high school (Nauta & Epperson, 2003); women's intention towards higher level activities within math, science and engineering majors (Nauta, Epperson, & Kahn, 1998); and choice to pursue math or science related courses and careers for engineering students (Lent, Lopez, & Biescke, 1993), undergraduate students (Lent, Brown, Brenner, Chopra, Davis, Talleyrand, & Suthakaran, 2001; Lent, Lopez & Biescke, 1991; Byars-Winston & Fouad, 2008).

Despite general support for the SCCT model, there is conflicting research on the importance of outcome expectations in predicting STEM career intention and choice. Lent et al.

(2008) found that outcome expectations did not predict career goals or interest in choosing to major in computing. Similar findings have consistently been found for engineering majors (Lent et al., 2000b). On the other hand, Nauta and Epperson (2001) found that while outcome expectations were predictive of female choice to pursue a non-traditional major after high school, math self-efficacy was a better predictor, likewise for persistence in engineering majors (Lent et al., 2005). In fact, Lent et al. (1994) and Bandura (1986) emphasize the importance of self-efficacy as a larger determinant of career choices compared to outcome expectations. One can have high expectations about rewards but choose to pursue another career. For example, women can expect higher pay if they choose to pursue a career in STEM. However, if they lack confidence in their ability to succeed within the career, they will choose to not follow that career path. It is important to continue examining outcome expectations to clarify the influence on STEM choices, and intentions and recent research has attempted to examine outcome expectations specifically (Diegelman & Subich, 2001). Nonetheless, because of the general agreement on the importance of self-efficacy over outcome expectations in the STEM career decision making process, the present study focused primarily on self-efficacy in predicting women's choices and intention related to STEM. As STEM careers have been referred to as the math domains (Betz & Hackett, 1983) and the importance of math self-efficacy on STEM career intentions and interest has been noted by many researchers (Lent et al., 1993; 2001; Mau, 2003), this thesis was particularly focused on math-related outcomes.

**i. Math self-efficacy.**

Originally defined by Bandura (1986), self-efficacy is a person's task-specific, rather than general, perception, belief and expectation about one's ability to succeed in a particular area. According to Bandura (1986), self-efficacy is important in determining a person's effort,

persistence, and choices. SCCT proposes that there are several pathways including self-efficacy affecting both career intentions and choice directly.

There is a plethora of research indicating that math self-efficacy can predict STEM career intentions in adolescents (Crombie, Sinclair, Silverthorn, Byrne, Dubois, & Trinneer, 2005; Fouad & Smith, 1996; Navarro, Flores, & Worthington, 2007) and in adults (Betz & Hackett, 1983; Nauta & Epperson., 1998). Crombie et al. (2005) found that adolescents' beliefs about their competence in math predicted their intentions to enrol in math courses. Fouad and Smith (1996) examining the SCCT model, found that math self-efficacy predicted middle school students' intentions to pursue both math and science careers and courses in high-school. In adults, Nauta et al. (1998) found that high math, science, and engineering self-efficacy can predict higher level intentions, such as wanting to pursue a leadership role for women already in STEM fields. Furthermore, math self-efficacy is not only related to goals and intentions to pursue STEM but self-efficacy often predicts the selection of STEM majors and persistence within STEM domains. Lefevre and Heyman (1992) examined math self-efficacy as a predictor of undergraduate STEM majors and found that high self-efficacy in math was related to subsequent pursuit of math-intensive STEM majors, including computer science, engineering and physics. For women intending to pursue degrees in engineering and math, high math self-efficacy was related to middle school student's (Mau, 2003) and adult's (Marra, Rodgers, Shen, & Bogue, 2009) persistence in STEM.

It is imperative to examine self-efficacy because research suggests that despite equal and, in several studies, better performance (Crombie et al., 2005) than males in math, females will nonetheless report lower math self-efficacy (Carr et al, 2008; Codero, Porter, Israel, & Brown, 2010; Correll, 2001; Else-Quest et al., 2010; Jacobs, Lanza, Osgood, Eccles, & Wigfield, 2002;



Wigfield et al., 1997). In a recent meta-analysis comparing gender difference in math outcomes, Else-Quest et al. (2010) found that in approximately 97% of the countries examined, gender difference in math self-efficacy favoured males ( $d = 0.08 - 0.65$ ).

Due to the importance of self-efficacy, and specifically math self-efficacy in STEM career decision making, interventions have been designed to improve women's math self-efficacy. Bandura (1986) emphasized the importance of performance accomplishments on improving self-efficacy, and indeed research indicates that successful performance is a strong predictor of self-efficacy (Williams & Subich, 2006; Lent et al., 2001). Luzzo, Hasper, Albert, Bibby and Martinelli (1999) proposed the use of performance accomplishment based interventions to increase math and science self-efficacy. Luzzo et al. (1999) randomly assigned to participants into a performance accomplishment (PA), vicarious learning or no treatment conditions. Participants completed simple questions and were informed of their passing grade on the task in the PA condition, while those in the vicarious learning watch a video of two students discussing their success in math/science related fields. Questionnaires were completed immediately and four weeks after the interventions. Male and female participants who received performance accomplishment treatment reported higher math/science self-efficacy and were also more likely to self-report intention to enroll in science and math courses and select a science or math major four weeks after treatment.

Highlighting the importance of performance accomplishments in self-efficacy, in an effort to create long lasting changes in self-efficacy, Codero et al. (2010) combined belief preservations techniques with Luzzo et al.'s, (1999) performance accomplishment intervention by asking participants to explain why they could succeed in math and science courses. Men who received the combination intervention reported long lasting effects, reporting higher math self-

efficacy six weeks after completing the intervention. Although women did not benefit due to low power, the creation of successful interventions specific to improving math self-efficacy accentuates the importance of self-efficacy in STEM intentions and choices.

Since math self-efficacy is important in predicting STEM career choice and intentions, and women consistently reporting lower math self-efficacy compared to men, it is necessary to examine why, in spite of little difference in performance, gender disparity in self-efficacy persists. Moreover, according to the SCCT model, self-efficacy is not the only determinant of career choice. In addition to directly affecting career intentions and activity choices, SCCT proposes that the relationship between self-efficacy and STEM career intentions and choice is also mediated by interests.

**ii. Math interest.**

Lent et al. (1994) defined interest as a liking for relevant activities and careers and suggest that interest has a direct effect on career choice and intentions. While research suggests that before middle school there are very few gender differences in math interests (Wigfield et al., 1997), as children reach adolescence, gender difference becomes more prominent and girls begin to report less interest in STEM related activities (Hyde et al., 1990). Similar to self-efficacy in math, women have been found to report less interest in math and science compared to men regardless of actual performance (Crumb, Moore, & Wada, 2010; Else-Quest et al., 2010). Linver and Davis-Kean (2005) found that girls' interest in math decreases faster than that of boys, yet their grades dropped less compared to boys. Furthermore, interest has also been commonly examined in the literature as a strong predictor of STEM activity choice (Heilbronner, 2011) and career choice (Lubinski & Benbow, 2006). Heilbronner (2011) found the most common reason women reported choosing to participate in a math and science competition was

their interest in the topic. In adolescents, interests in math can predict persistence in STEM. Lubinski and Benbow (2006) found in a longitudinal study of gifted math students that interest in STEM was one of the strongest predictors of whether the children ended up pursuing and completing a degree in science and math amongst other variables such as experiences and accomplishments within STEM. Similarly, Simpkins, Davies-Kean, and Eccles, (2006) found that interest in math and science was related to taking advanced math and physical science courses in high-school and intentions to pursue careers in science in ninth graders.

In addition to the direct effects, SCCT proposes that the effect of self-efficacy on career intentions and choice is mediated by interests (Lent et al, 1994). Widespread support has been garnered for the mediational model in the effect of math self-efficacy on intentions to pursue science and math careers and courses in college students (Byars-Winston et a., 2008; Lent et al., 1993; 2001). For example, Lent et al. (1991) examined math self-efficacy and interests of students enrolled in an introductory psychology course and asked participants to report their career choices. The researchers found that math self-efficacy predicted whether reported career choices were related to science; however this effect was indirect through the influence of math interests. In other words, higher math self-efficacy predicted higher interest in math, which predicted greater science-related career intention. Lent et al. (2001) found similar effects on another group of students enrolled in an introductory psychology course and found that higher math self-efficacy predicted higher math interests and that predicted higher intention towards pursuing a math and science related career and enrolling in math and science related courses. Luzzo et al. (1999) also found the performance accomplishment and vicarious learning combination of treatment improved math/science interests four week after treatment. It is clear that math self-efficacy and interest play a role in predicting career choice in STEM, however, in

addition to the cognitive variables, SCCT acknowledges that environmental factors play an important role in career decision making process and can also shape cognitive components of careers decision making.

The SCCT model makes the distinction between distal and proximal influences upon the model. According to Lent, Brown, & Hackett (2000a) distal environmental factors are those that affect choices and intentions by changing self-efficacy and interests. Proximal factors on the other hand are those that directly affect one's career choice and intentions. This research investigated the threat of gender stereotypes as a social distal factor that affects cognitive variables related to career choice and intentions.

### **C. Stereotype threat**

Lent et al. (1994; 2000a) emphasized the importance of examining environmental and contextual factors that interact with cognitive variables to affect choice. As mentioned previously, proposed in the model are two types of environmental factors, distal and proximal. Distal factors refer to the environmental influences such as cultural socialization and are said to affect the career decision making process (Lent et al., 2000a). Peer, teacher and parental support have all been determined to impact children's socialization and their attitudes towards math and science (Beilock, Gunderson, Ramirez, & Levine, 2010; Crowley, Callanan, Tenenbaum, & Allen, 2001; Midgley, Geldlaufer, & Eccles, 1989; Ryan & Patrick, 2001; Turner, Steward, & Lapan, 2004.) Stereotypes held by others also play a large role in the socialization process (Myers, Jahn, Gaillard, & Stoltzfus, 2011) and stereotypes about women's ability to perform in STEM-related domains persist in conjunction with women's underrepresentation in these domains. The consequences of these stereotypes have been examined and in a phenomenon termed stereotype threat, researchers have highlighted the detrimental influences that stereotypes

have on performance.

Stereotype threat theory posits that individuals who belong to negatively stereotyped domains fear confirming adverse stereotypes about their group and this can undermine performance. In a classic study, Steele and Aronson (1995) found Blacks performed worse than Whites on a verbal test when they were told that the test was a measure of verbal ability. Meanwhile, no performance differences were found between races when the task was framed as a test measuring psychological factors. Since this study, research has supported stereotype threat with various groups, in other domains including women and math. Spencer, Steele, and Quinn (1999) activated stereotype threat in women on a math test by informing them that gender differences existed in performance. These women subsequently performed worse on a math test compared to men and women who were told that no gender difference existed in performance. Ensuing research has supported these findings from groups of children (Keller & Dauenheimer, 2003; Neuville & Croizet, 2007) and adults (Good, Aronson, & Harder, 2008; Strangor, Carr, & Kiang, 1998). Although math has been the most examined STEM-related area in stereotype threat research also indicates that stereotype threat can affect performance in other STEM domains including engineering (Bell, Spencer, Iserman, & Logel, 2003) and note taking in STEM related activities for women (Appel, Kronberger, & Aronson, 2011).

Underscoring the concern regarding the negative effect of math-related stereotypes on women, research also shows that performance decrements can occur even in situations where women are simply made aware of their gender by indicating their name on a demographics form prior to a math test (Spencer et al., 1999), or being in a room predominately made up of males (Inzlicht & Ben-Zev, 2000). This is especially relevant to women who may initially attempt to pursue an area in STEM. If women often feel isolated in the STEM workplace (Heilbronner,

2011) being the only female in a room with all males may remind women of their identity, activating stereotype threat.

On the other hand, research indicates that not all people are vulnerable to the effects of stereotype threat. According to Steele and Aronson (1995) and Steele (1997), identification with the stereotyped domain plays an important role in stereotype threat effects. If one does not care about the domain at all or consider it important to themselves, it would not be expected that they would care about stereotypes that exists about their performance. However, the evidence is slightly mixed as a meta-analysis (Nguyen & Ryan, 2008) found that while domain identification matters, moderate, rather than high identification is a better predictor of stereotype threat effects. In addition to domain identification, stereotype endorsement has been shown to be a moderator of stereotypes on performance. Schmader, Johns, and Barquissau (2004) found that women who endorsed gender stereotypes about women's performance in math were more likely to show decrements in performance than those who did not endorse the stereotypes. Nonetheless, stereotype threat has been deemed a reliable phenomenon.

#### **i. Influence of stereotypes on cognitive predictors of career choice.**

In line with stereotypes about women abilities, research indicates that women's self-efficacy corresponds to common stereotypes about women's performance in the math and verbal domains. That is, while women tend to report lower self-efficacy towards math, they also have an inclination to report higher self-confidence in their abilities to perform in arts and verbal domains, which reflect the collective stereotypes about women's abilities in arts (Correll, 2001; Bonitz, Larson, & Armstrong, 2010). Jacobs et al. (2002) found that from grades 1-12 there is a general decline in math self-efficacy for both boys and girls, however, girls' self-efficacy in the arts domains remained high.

Further suggesting effects of stereotypes on self-efficacy, research indicates that girls who have parents who hold negative attitudes about girls' abilities in math not only perform worse on a math test under stereotype threat conditions (Tomasetto, Alparone, & Cadinu, 2011), but they also report lower self-efficacy and confidence in their abilities to perform in math-related activities (Bleeker & Jacobs, 2004). This lower self-efficacy towards abilities in math led to a lower likelihood of academically pursuing areas related to physical science and computers.

In addition to parents' endorsement of gender stereotypes related to women's performance in math affecting their children's self-efficacy, women's own endorsement of stereotypes can also be detrimental to their self-efficacy. Schmader et al. (2004) found that women who were more likely to endorse the stereotype that women perform poorly in math compared to men also reported lower math self-efficacy. Ji, Lapan, and Tate (2004) found that girls in grade 8 showed lower self-efficacy in occupations they had rated as "male" occupations. While endorsing negative stereotypes can decrease self-efficacy, rejecting negative stereotypes about math as a male domain is related to increased math self-efficacy (Turner et al., 2004). Turner et al. (2004) found that sixth grade students who did not gender-type math as a male domain reported higher math self-efficacy and higher interest in math and science. However, endorsement of stereotypes is not necessary for stereotypes to have a negative influence on self-efficacy and interests. Further research has found that activating stereotypes can influence female perception of their abilities to perform in STEM related activities. Cadinu, Maass, Rosabianca, and Kiesner (2005) found that when stereotypes were activated, women were more likely to report that a math exercise was too hard and that they were not good in math, and this mediated effects on performance.

In fact, stereotype vulnerability which is related to greater expectation to be stereotyped

and higher likelihood of being influenced by negative stereotypes related to social categories can also lead to unstable beliefs about self-efficacy (Aronson & Inzlicht, 2004). Blacks who reported a tendency to expect to be stereotyped and affected by stereotypes experienced more extreme fluctuation in academic self-efficacy than participants who were not vulnerable to stereotypes. Aronson and Inzlicht (2004) argued that these fluctuations in self-efficacy will affect one's ability to trust positive self-performance feedback from others. Strangor et al. (1998) provided a group of female participants positive feedback on their performance in an initial task (informed that they had scored in the 80<sup>th</sup> to 90<sup>th</sup> percentile). These women reported higher expectations about their abilities to perform on a related spatial abilities task compared to women who were provided ambiguous feedback (told that they scored in the 60<sup>th</sup> to 70<sup>th</sup> percentile). However, when female participants were placed under stereotype threat conditions where they were told that men performed better than women on the task or when they were placed in a situation where their gender was salient, such as a group comprised of all males, stereotype activation undermined the benefits of positive feedback. The fact that stereotypes can undermine self-efficacy even in the presence of positive feedback (Strangor et al., 1998) may be extremely damaging considering that accomplishment and successful task completion has been found to be the strongest source of positive self-efficacy (Lent et al., 2001; Williams & Subich, 2006).

In addition to self-efficacy, there is evidence to suggest that stereotypes can also negatively affect women's interest in STEM. Women who hold negative stereotypes about math tend to report lower interest in math (Nosek, Banaji, & Greenwald, 2002; Schmader et al., 2004). Nosek et al. (2002) found that women who implicitly associated math with males also reported liking math less. Schmader et al. (2004) also found that increased stereotype endorsement decreased self-efficacy and consequently predicted lower interest in their STEM major and



greater interest in changing majors. Similarly, activating female stereotypes has also been found to reduce women's interest in male occupations (Rudman & Phelan, 2010). Rudman and Phelan (2010) primed female participants with pictures of men and women described as working in either traditionally male or female jobs (e.g., female nurse or male surgeon) or non-traditional jobs (a male nurse). They found that women primed with gender traditional roles reported less interest in occupations that had been rated as masculine than participants in the atypical jobs and control condition who viewed pictures of animals. Additionally, Davies, Spencer, Quinn, and Gerhardstein (2002) found that when women watched stereotypically feminine women in commercials (e.g., women baking brownies) supposedly to test long term memory, they reported less interest in quantitative occupations such as engineering, computer science, math and statistics compared to verbal occupations (author, journalist, editor) compared to women who watched neutral commercials. Despite this evidence that stereotype threat can detrimentally affect cognitive variables crucial to predicting STEM career intentions and choices, little research has examined how stereotype threat may actually affect STEM related choices.

## **ii. Effect of stereotype threat on career choice.**

Researchers have often alluded to the influence of stereotypes on career choices. Steele and Aronson (1995) and Davies et al. (2002) argued that in order to avoid confirming negative stereotypes about women's performance in math, women choose careers that are more positively related to their gender such as arts and nursing (Bonitz et al., 2010; Correll, 2001). This is reflective of the evidence the women are overrepresented in the labour force as nurses and in arts related areas (Lindsay & Almey, 2006). Additionally, while women consistently report lower self-efficacy in math, they also report higher abilities and interest in arts (Nosek et al., 2002) which corresponds to stereotypes about women's abilities in math and arts. However, despite

this evidence that women's choice often reflects gender stereotypes about women's abilities, there is a dearth of research examining the role stereotype threat may have in women's actual choices related to STEM.

There is evidence that when women are under stereotype threat conditions, they will attempt fewer math questions in a math test (Oswald & Harvey, 2000; Schmader et al., 2004). However, whether women will, as Steele and Aronson (1995) proposed, choose to complete items that are more positively related to their gender and avoid math items in an effort to avoid confirming negative stereotypes is still unclear. In the only study to examine stereotype threat and choice, Davies et al. (2002) examined the effect of activating stereotypes on women's subsequent behaviour and self-reported choices related to STEM. In order to elicit stereotype threat, women watched stereotypical commercials of women, for example, one commercial included a woman exuberantly anticipating brownies baking in the oven. Women in the control condition watched neutral commercials that did not include human characters. Participants were given a test involving both math and verbal questions and asked to complete as many questions as possible within a 20 minute time limit. Davies et al. (2002) found that women who watched the stereotypical commercials performed worse on the math items of the test. Furthermore, the researchers found that women in the stereotype threat condition attempted more verbal items than math items. Therefore, it is possible that stereotype threat does lead women to avoid STEM-related activities, but little is understood about the underlying of self-efficacy and interest.

In the only research to test the mediation of stereotype threat effects of self-efficacy on intention to pursue math and science careers (Whiton, 2008), the researchers found contradictory results. Female participants who were told that they would be completing a study to determine gender difference in career intentions and choice and record their gender before completing the

study did not report lower self-efficacy than those who did not receive instructions highlighting gender difference or have to enter their gender. However, this research has several limitations. First, participants' interest in math and science was not measured despite the importance of interest in STEM career decision making (Lent et al., 1994). Second, as the researcher also concludes, stereotype threat may be more influential on behavioural choice rather than self-reported intentions. Stereotype threat is a fear that one's behaviour will confirm a negative stereotype about one's group (Steele & Aronson, 1995). As such, a behavioural task may be more likely to evoke this fear than a self-report questionnaire measuring major intentions. It is important to note that although stereotype threat may be more likely to show an effect on behaviour, this research also only examined participants' intention to major in STEM areas. Since participants were already in their first year of university, many had already decided on their major. Therefore, perhaps examining a variable such as career intention which is still uncertain and malleable for students in first year may be a better measure of intentions. Consequently, this present study intends to expand on this previous research by including measures of math interest and examining behavioural choice in addition to intentions.

### **iii. Stereotype threat and perception of barriers.**

Another reason that this present study seeks to examine the effects of stereotypes from the SCCT model is that the theory acknowledges and incorporates the presence of barriers in determining career choice (see Figure 1). Lent et al (2000a) proposed that proximal environmental factors such as structural barriers and differences in treatment directly affect career choice and intentions rather than affecting cognitive variables which in turn affects choice and intentions. Swanson, Daniels, and Tokar (1996) defined barriers as environmental conditions that hinder career progress. Notably, an emphasis has been placed on examining perceived

barriers rather than actual barriers as crucial to career choice and intentions. It is proposed that people are less likely to take their interests and put their goals into actions when they think that barriers and lack of support will impede their advancement.

There is evidence that barriers may prevent women from pursuing careers in STEM. Generally, women tend to perceive more career barriers in STEM compared to men (Byars-Winston & Fouad, 2008; Lindley, 2005). Furthermore, reasons women report leaving careers in STEM often relate to workplace barriers (Xu, 2008). Xu (2008) examined predictors of intentions to change areas (turnover intentions) for university faculty members in STEM. The lack of opportunities and research support were the strongest predictors of turnover intention for women. Meanwhile, men's intention to turnover was related to salary and satisfaction with the faculty leadership. Additionally, turnover was not related to family responsibility for men or women. These results suggest that perceived structural barriers such as opportunities for advancement may play a large role in why women do not choose to pursue or persist in STEM.

Since research on stereotype threat on career choice is in its infancy, very little is understood about how stereotypes may affect choices related to STEM. Stereotype threat posits that people fear confirming negative stereotypes about their performance and so choose to avoid domains that place them in a situation that allows for this confirmation (Steele & Aronson, 1995). However, in addition to affecting self-efficacy, interests, and career intention and goals, stereotypes may increase perceptions of barriers in the workplace and this prevents women from choosing to enter into STEM. There is evidence that other distal contextual influences such as parental involvement can affect perceptions of barriers which can in turn affect academic self-efficacy and interests (Byars-Winston & Fouad, 2008). Therefore, this thesis examined stereotype threat as a distal influence and whether this affected women's perceptions of barriers

in pursuing careers in STEM and if this predicted STEM intention and STEM-related choice.

#### **D. The present study**

This study sought to contribute to two fields of research. First, this study adds to the SCCT literature and extended previous research by examining stereotypes as an environmental influence affecting women's actual STEM-related choices. Second, this research expands upon the stereotype threat literature by specifically examining the mediating influence of self-efficacy, interests and perceptions of career barriers on women's STEM-related choices and intentions. Of particular interest is the stereotype that males perform better than females in math. Previous research has often used measures of math self-efficacy to examine the relationship between interest, intention and choice in science (Betz & Hackett, 1983; Lent et al., 1993; 2001) and engineering (Mau, 2003), underlining the general importance of math to STEM careers. Therefore, priming math stereotypes was appropriate. It is important to note that SCCT proposes a model for not only career choice, but also choice to engage in activities in a certain domain (Lent et al., 1994). Furthermore, it may be argued that research pertaining to career choice in STEM should examine women already in STEM. Even so, as this research is focused on how stereotype threat can affect intentions and activity choices related to STEM rather than persistence, it was less important to examine women already majoring in STEM. However, measures of math identification were taken to account for participants' involvement in STEM. Additionally, there is precedence for using undergraduate psychology students to examine stereotype threat on women (Davies et al., 2002; Strangor et al., 2008) and the SCCT model on math/science outcomes (Betz & Hackett; 1983; Lent et al., 1993; 2001).

More specifically, the purpose of this study was to examine the effects of stereotype threat on women's intention and goals to pursue STEM-related activities and careers and

behavioural choice to engage in math-related activities. The following hypotheses and sub-hypotheses were proposed:

Hypothesis 1. Women in the *stereotype threat condition* would report lower intentions to pursue activities related to science and math compared to participants in the control and *stereotype nullification* conditions.

Hypothesis 1a. The effect of stereotypes on math and science intentions is mediated by math self-efficacy.

Hypothesis 1b. The effect of stereotypes on math and science intentions is mediated by interests in math and science.

Hypothesis 1c. The effect of stereotypes on math and science intentions is mediated by perceptions of career barriers.

Hypothesis 2. Women in the *stereotype threat* condition would also be less likely to engage in math items compared to verbal items when given the choice compared to participants in the *control* and *stereotype nullification* conditions.

Hypothesis 2a. The effect of stereotypes on choice to engage in math-related items is mediated by math self-efficacy.

Hypothesis 2b. The effect of stereotypes on math-related items is mediated by interests in math and science.

Hypothesis 2c. The effect of stereotypes on math-related items is mediated is mediated by perceptions of career barriers.

## **2. METHOD**

### **Participants**

All but one of the female participants who participated in this study were recruited from the Psychology Undergraduate Participant Pool (UPP) at Ryerson University in Toronto Ontario. One participant, enrolled in a science and engineering program was recruited from posters placed around the Ryerson University campus. Participants recruited from the URP received 1.5% course credit compensation for their participation (90 minutes), while the participant recruited from posters received \$15. In total 201 participants participated in the study.

Several participants were excluded from analysis for various reasons. One participant from the stereotype threat condition identified as gender queer. There is no research examining the impact of gender stereotypes on individuals who do not directly identify with the traditional dichotomization of sex into male or female. Consequently, the participant was removed from analysis. Data from two more participants were removed as they correctly identified the true purpose of the study. Another participant was excluded due to an error in instruction delivery. Finally, as this research is related to future career intentions, three participants over the age of 45 were removed as they would be more likely to already have a career. Additionally, due to missing data, the final sample included 191 participants.

Demographic information are presented in Table 1, including participants' first language, year attending and major by faculty according to program categorization at Ryerson University. Previous research indicates gender difference in STEM participation is not evident in health sciences, for instance, biology, but rather tend to appear in physical science, i.e., chemistry and physics (Lindsay & Almey, 2006). Therefore, science-related programs were further separated into health, physical and general science. A general science category was created for participants

who indicated they were in a science program but did not specify which program. Participants' average age was 19.72 and represented a diversity of races, 35% Caucasian, 14% Asian, 12% South Asian, 9% Black, 8% South East Asian, 6% Arab/West Asian, 5% Latin American, 2% Mixed, 2% Middle East, 1% Persian and 1% Aboriginal.

|                            | n   | %    |
|----------------------------|-----|------|
| <b>First Language</b>      |     |      |
| English                    | 138 | 72.3 |
| Non-English                | 53  | 27.7 |
| <b>Major</b>               |     |      |
| <i>Non-Science Related</i> |     |      |
| Arts                       | 58  | 30.3 |
| Communication and Design   | 2   | 1    |
| Community Services         | 106 | 54.6 |
| Continuing Education       | 1   | .5   |
| Management                 | 3   | 1.5  |
| <i>Science Related</i>     |     |      |
| General Science            | 2   | 1.0  |
| Health Science             | 9   | 4.7  |
| Physical Science           | 2   | 1.5  |
| Unknown                    | 7   | 3.6  |

**Table 1: Participant demographic information.** Note: Each program was categorized by faculty. Arts programs included Arts and Cultural Studies, Criminal Justice, Economics, English, History, Politics, Psychology, Sociology, Environmental and Urban Sustainability and Undeclared Arts. Communication and Design encompasses programs such as Film Studies and Journalism. Community Services included Social Work, Urban Planning, Occupational Health Sciences, and Nutrition, and Nursing, Child and Youth Care, Early Childhood Education. Continuing Education were students who were enrolled in the Chang School Continuing Education. Management were programs under Ted Rogers School of Management such as Marketing and Human Resources. General Sciences included participants who indicated science as their major. Health Science included Biology and Kinesiology. Physical Science included Chemical Engineering and Chemistry. Unknown were participants who did not indicate a major.



## Measures

*Math Identification:* Upon initial sign-in to the undergraduate research pool, participants were asked to complete a set of questionnaires. Within these surveys was a math identification questionnaire specifically designed for this study. The questionnaire contained eight questions, but only two were used to measure math identification based on previous research (Steele & Aronson, 1995, Davies et al., 2002), “I am good at math” and “It is important to me that I am good at math”. The other questions were used to mask the true purpose of the study to examine STEM by including varying domains, e.g., “I am good at sports”, and “It is important to me that I am good at sports”. Participants rated the items on a 7-point likert scale, 1 (strongly disagree) to 7 (strongly agree). Similar to Steele and Aronson (1995), participants were considered math-identified if they answered neither disagree nor agree, somewhat agree, agree or strongly agree to both items. Steele and Aronson (1995) found stereotype threat effects utilizing this cut off and previous research indicates that moderate math identification was more predictive of stereotype threat than high identification (Nguyen & Ryan, 2008).

*Math Self-Efficacy:* Mathematics self-efficacy was measured with the 52-item Mathematics Self-Efficacy Scale (MSES; Betz & Hackett, 1983). Participants were asked to rate on a ten-point likert scale how confident they are in their abilities to successfully complete each math item (0 = no confidence at all to 9 = complete confidence). For example, participants indicated their confidence to figure out how much material to buy in order to make curtains, complete a calculus course with a “B” grade, and perform problems such as “The average of three numbers is 30. The fourth number is at least 10. What is the smallest average of the four numbers?” The calculated reliability estimates in this study ( $\alpha = .97$ ) were similar to previous research ( $\alpha = .96$ ; Betz & Hackett, 1983). Participant’s math self-efficacy score was calculated by using the mean

of all 52 items with higher scores indicating higher math self-efficacy.

*Math Interest:* Mathematics interests was measured exactly as previous studies examining math/science interests of psychology undergraduates with a *Math and Science Interests Questionnaire* (Byars-Winston & Fouad, 1998; Fouad & Smith, 1996). Participants were asked to rate the degree to which they were interested in 17 science and math-related items (e.g., solving computer problems and taking math courses) on a seven-point likert scale from 1 (strongly dislike) to 7 (strongly like). Scores were calculated by taking the average of the 17 items. Similar to previous research ( $\alpha = .90$ ), this scale has shown good reliability ( $\alpha = .91$ ) in previous studies involving undergraduate psychology students (Byars-Winston & Fouad, 1998).

*Math and Science Intentions:* In order to address issues in previous research (Whiton, 2008), this study also asked participants to indicate their career intentions, in addition to their academic intentions. The seven item *Math and Science Intentions Goals* (Byars-Winston & Fouad, 1998) questionnaire was used to assess intent to pursue STEM careers (e.g., “I intend to enter a career that will use math”) and academics related to STEM (e.g., “If I was able to, I plan to take more math classes in college/university than will be required of me). Participants were asked to rate seven items on a seven-point likert scale, 1(strongly disagree) to 7(strongly agree). Participants’ scores were based on the average score. This scale has been previously used with a sample of undergraduate psychology students with high internal consistency,  $\alpha = .80$  (Byars-Winston & Fouad, 2008, Fouad & Smith, 1996) and was consistent with this study,  $\alpha = .86$ .

*STEM-Related Task Choice:* Participants’ actual choice to engage in a STEM-related task was measured analogous to Davies et al. (2002). Participants were asked to complete a set of 60 questions (30 verbal questions and 30 math questions) within 20 minutes (items are included in Appendix A). The items were collected from previous Graduate Record Exam (GRE) tests from

2000-2013. Difficulty of the items was determined by the percentage of people who answered the item correctly in past tests according to Educational Testing Services (ETS). The lower the percentage, the more difficult the items was considered. Davies et al. (2002) adjusted the difficulty of math and verbal questions as a precaution to control for the extra appeal of verbal questions over math questions. Based on the ETS percentages, a similar adjustment was made so that the average percentage of people who correctly answered the math items (52.24%) was slightly higher compared to those who successfully completed the verbal items (46.73%). Therefore, the verbal items were on average more difficult compared to the math items.

During the task, participants were informed they could choose to skip a question if they did not wish to complete it. The items were counterbalanced (half the participants began the task with a math question and the other half with verbal questions) and were presented in two rounds. In Round 1 participants were presented all 60 items and in Round 2 they were able to attempt the remaining items they had skipped. For example, if participants chose to complete all 30 math items and all 30 verbal items before the 20 minutes elapsed, the task would end. However, if participants chose to attempt 10 math questions and 10 verbal questions in Round 1, Round 2 would present the 20 math and 20 verbal questions skipped in Round 1. Participants score on the task was based on total percentage of math items attempted, total percentage verbal items attempted, total percentage math accuracy and total percentage verbal accuracy.

*Perceived Career Barriers:* The Career Barriers Inventory-Revised (CBI-R) was used to assess differences in perceived employment barriers in the workplace. In response to SCCT's emphasis on perception of barriers in determining career actions and intentions, Swanson & Tokar (1991) designed the original 102 item CBI, containing 18 subscales. However, due to the length of the questionnaire and issues with wording and design, the questionnaire was shortened to 70 items

containing 13 subscales (Swanson et al., 1996). For this study, the questionnaire was slightly modified to examine women's perceptions of barriers in STEM careers rather than perceptions of barriers in the general workplace.

Participants assessed how much they believe each item would keep them from achieving future career goals if they pursued a career in STEM, on a 7-point likert scale from 1 (would not hinder at all) to 7 (would completely hinder). In previous research, reliability measurements indicate adequate to good internal consistency within each scale with Cronbach alphas ranging from .64 to .86 for the various subscales from a sample of 100 college students (Swanson et al., 1996). Participants' perceptions of career barriers was calculated as the average of all 70 items. Higher scores indicated a perception of greater career barriers within STEM. In this study the calculated reliability was  $\alpha = .97$  for the entire measure.

*Manipulation check:* The Stigma Consciousness Questionnaire (SCQ; Pinel, 1999) was used to determine whether the stereotype threat manipulation increases perceptions of stereotypes. The questionnaire was developed to measure the extent to which people expect to be stereotyped by others. Stigma consciousness is related to stereotype threat in that it measures one's expectations of being stereotyped rather than one's own endorsement of stereotypes and therefore, only requires awareness of stereotypes (Steele & Aronson, 1995) and can be affected by the situation. Also participants who are high in stigma consciousness have been found to avoid stereotype-relevant situations (Pinel, 1999). The SCQ for women consisted of ten items factor analyzed from an original 16 items (e.g., "My being female does not influence how people act with me"). Participants rated the ten items on a 7-point likert scale from 0 (strongly agree) to 6 (strongly disagree). Eight of the ten items are reversed scored. Participants' final score was an average of the ten items, with higher scores representing higher stigma-consciousness. The questionnaire

has shown good reliability with  $\alpha = .72$  to  $.74$  (Pinel, 1999), similar to calculated reliabilities in this study  $\alpha = .76$ .

## **Procedure**

Data collection for the math identification questionnaire differed depending on the method of recruitment. Upon initial registration onto the undergraduate research pool and prior to signing up for any studies, all students enrolled in the two sections of *Introduction to Psychology* at Ryerson University were given the option to voluntarily complete a set of questionnaires. Within the questionnaires was the math identification questionnaire. If participants chose to complete the questionnaire they would be able to view and sign up for the current study. Participants recruited via posters placed around the Ryerson University campus and who expressed interest to participate in the study contacted the researcher via email available on the posters. The researcher then sent a Qualtrics link for the math identification questionnaire to the potential participant. Upon completion, the researcher and participant scheduled an in-lab session over email. It was important to have time elapse between completion of the math identification and the study so participants would not be able to link the importance of math identification to the study, keeping the hypotheses of the study undisclosed and to prevent demand characteristics.

All female participants who completed the math identification questionnaire and expressed interest in the study arrived in the lab under the pretense that the 90 minute study considered predictors of career choice and intentions. Following informed consent, participants were randomly assigned to one of three conditions (*stereotype threat*, *stereotype nullification*, or *control* condition). Participants in the *stereotype threat* condition were presented the following information: “Research has found that there are gender differences in math performance and

abilities, men tend to perform better than women. We are interested in how these gender differences may affect predictors of career choice and intentions.” In order to further induce stereotype threat, participants were asked to report their gender prior to completing the questionnaire (Spencer et al., 1999; Schmader et al., 2004). In the *stereotype nullification* condition, participants were informed, “Research has found that no gender differences exist in math performance and abilities. We are interested in examining how other factors may predict career choice and intentions.” Spencer et al. (1999) used these instructions and found that women performed equal to men on the math test in this condition. Participants in the *control* condition were simply told, “We are interested in examining predictors of career choice career intentions.” Participants in the *stereotype nullification* and *control* condition were not asked to complete a gender item.

Once participants were given the instructions, they were asked to complete measures of math self-efficacy, math and science interests, math and science intentions, and perceptions of career barriers on a desktop computer using Qualitrics. Following the completion of the questionnaires, participants were told that the study would also measure performance as a predictor of career intentions and intention through an aptitude test. Participants were informed that they would have 20 minutes to complete as many of the 60 questions as possible. They were told that they would be able to skip a question if they choose to do so; however, they must try to complete as many questions until 20 minutes had passed. Participants completed the math/verbal task after completing the questionnaires in order to prevent performance from affecting responses on the questionnaire. After participants finished this task, they completed the SCQ as a manipulation check, in addition to a demographics questionnaire, followed by debriefing.

## Data Analysis

The Statistical Package for the Social Sciences (SPSS) v20 was used to statistically analyze the data. Analyses involving intentions to pursue math and science (Hypothesis 1 and sub hypotheses) were analyzed between-subjects, while within-subjects analyses were used to analyze data from the math/verbal choice task (Hypothesis 2).

All sub-hypotheses examining the mediation of the effect of condition on intentions and number of math items attempted by math self-efficacy, interests, and career barriers was determined with INDIRECT syntax created by Preacher and Hayes (2004). Bootstrapping method was used to test the significance of the indirect effect of mediators. The bootstrapping method has been recommended over Baron and Kenny's (1986) normal theory and Sobel's method for testing the mediational effect (Preacher & Hayes, 2004; Strout & Bolger, 2002; Zhao, Lynch, & Chen, 2010). Although the mediational models present the regression coefficients for the effects based on normal theory, the significance of the indirect effect will be determined based on the recommendations of Preacher and Hayes (2004) due to the smaller sample size required and greater power associated with the bootstrapping method.

The boot-strapping method for testing the significance of the indirect effect was set to sample the data and create a sampling distribution of the indirect effect 5000 times, which is standard in previous research (Zhao et al., 2010). Significance was determined with 95% confidence intervals. If zero was not encompassed within the lower and upper limits, a mediational effect was present.

Additionally, because of the lack of research specifically examining the social cognitive factors that affect women's STEM related choices, the primary purpose of this study was to examine whether stereotypes influence women's actual behavioural choices related to pursuing

STEM utilizing a STEM-related math/verbal choice task. To determine participants' actual choice on the math/verbal test, Round 1 and Round 2 math items were combined for a total percentage of math items attempted and correctly answered. Meanwhile, Round 1 and Round 2 verbal questions were calculated together for a total percentage of verbal items attempted and correctly answered. To confirm the combination of the two rounds was appropriate, paired sample t-tests were used to determine whether grouping the rounds together affected the percentage of items attempted and accuracy compared to percentage of items attempted and correctly answered in Round 1. No significant difference indicated allowing participants to have a second round did not greatly affect the number of items they attempted or their accuracy, so the two rounds can be combined.

The repeated measure tests indicated that there was no significant difference between the percentage of math items attempted,  $t(190) = .33, p > .05$ ) or percentage of verbal items attempted,  $t(190) = .15, p > .05$ ); percentage of math items answered correctly,  $t(190) = .28, p > .05$ ); percentage of verbal items answered correctly,  $t(190) = .67, p > .05$ ) between when the two rounds were combined and Round 1. Therefore, all analyses of math and verbal items represent total percentages of math and verbal items attempted and correctly answer in Round 1 and Round 2.

Several outliers were identified in the math/verbal test, with z-scores greater than 3.29 standard deviations from the mean. These outliers were replaced with the next case value with the highest z-score + 1 (Field, 2009). This resolved the severe violations of normality Kolmogoro-Sminov test of normality,  $p > .05$  for percentage accuracy of math items, and reduced the violation of normality for percentage accuracy of verbal questions  $p = .04$ . As ANOVA's are robust against violations of normality (Field, 2009), and the boot strapping method to analyze



mediation is a non-parametric test (Preacher & Hayes, 2004) the data were analyzed without transformations.

### 3. RESULTS

#### *Manipulation check*

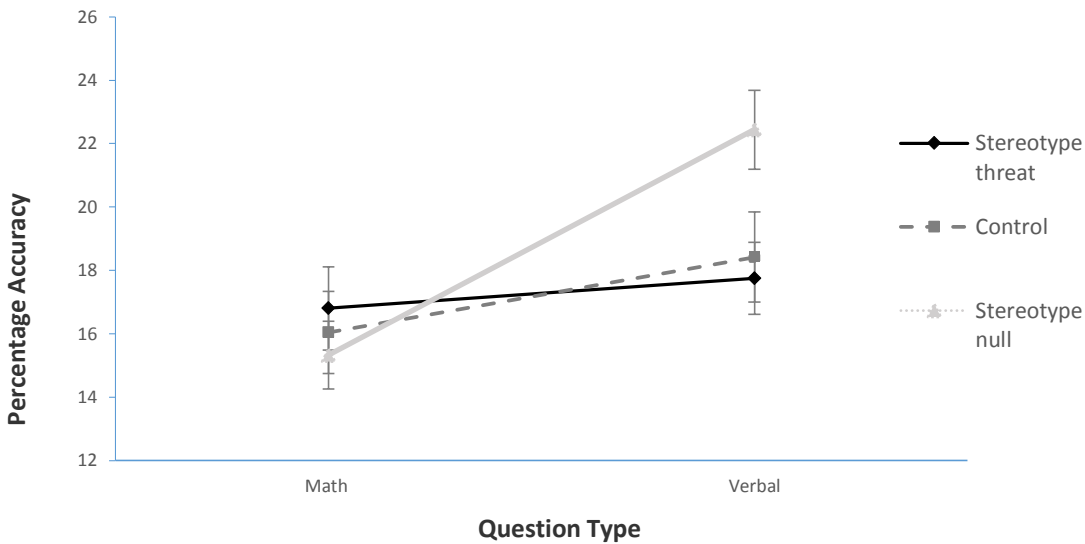
A one way-univariate analysis of variance was conducted to determine whether the instructions activated gender stereotypes, with condition as the between subjects factor. The results indicate that the manipulation did not significantly affect level of stereotype consciousness between groups,  $F(2, 188) = .18, p > .05, \eta_p^2 = .002$ . Participants in the *stereotype threat* condition were not more conscious of gender stereotypes compared ( $M = 4.44, SD = .74$ ) participants in the *control* condition ( $M = 4.34, SD = .94$ ) or *stereotype nullification* condition ( $M = 4.40, SD = .93$ ). Although there was a lack stereotype consciousness resulting from manipulation, this may have been because of the explicit nature of the questions.

#### *Stereotype threat and performance on the STEM-related task*

The premise of this study was based on stereotype threat theory, which contends that groups targeted by stereotypes predicting their lack of abilities will experience performance decrements when they are placed in a relevant situation (Steele & Aronson, 1995). A mixed-design ANOVA with type of question (math or verbal) as the within-subjects factor and condition (*stereotype threat, control, stereotype nullification*) as the between-subjects factor was used to determine the effect of stereotypes on accuracy percentage. A main effect of type of question,  $F(1, 188) = 13.286, p < .001, \eta_p^2 = .065$  was found. Participants in all conditions tended to correctly answer more verbal questions ( $M = 19.518, SD = 10.343$ ) than math questions ( $M = 16.064, SD = 9.797$ ). However, this was also qualified by a significant interaction between condition and type of question  $F(2, 188) = 3.809, p < .05, \eta_p^2 = .039$ .

To further explore the interaction, one-sample paired t-test were conducted separately for each condition with Holms-Bonferroni's correction to control for Type 1 error since it is less

conservative compared to the traditional Bonferonni method (Holm, 1979). Figure 2 presents the mean math and verbal percentage accuracy for all three conditions. The post hoc tests indicated that the interaction was driven by the stereotype nullification condition. Participants in the *stereotype nullification* condition were more accurate in verbal questions ( $M = 22.44$ ,  $SD = 9.92$ ) compared to math questions ( $M = 15.32$ ,  $SD = 8.45$ ),  $t(62) = -4.44$ ,  $p < .001$ . Meanwhile, there was no significant difference in accuracy between verbal and math questions for participants in the stereotype threat,  $t(64) = -.620$ ,  $p > .05$  and *control* condition,  $t(62) = -1.305$ ,  $p > .025$ . Therefore, this study found no evidence of stereotype threat effects on performance. Despite the lack of stereotype threat effects on performance, all the hypotheses were tested. The absence of stereotype threat will be discussed.



**Figure 2: Participants' average math and verbal percentage accuracy by condition.**

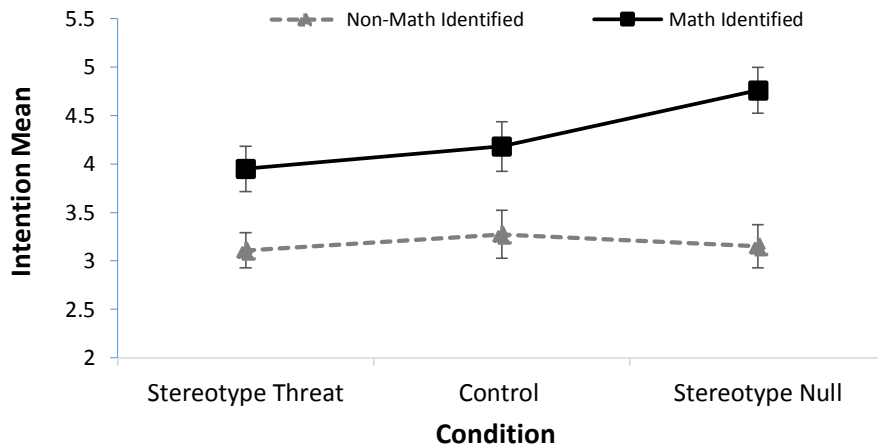
*The effect of stereotype threat on math and science intentions*

To examine the effect of stereotype threat on math and science career intentions (Hypothesis 1), an analysis of variance was conducted. However, Levine's test of homogeneity of variance suggested that variance between groups differed significantly,  $F(2, 188) = 4.14$ ,  $p$

= .017. The Welch robust test for equality of means was used to adjust the degrees of freedom due to the violations. The between subjects analyses revealed that there was no significant difference between groups on intentions to continue pursuing a career in math or science, Welch's  $F(2, 123.04) = .53, p > .05$ .

*The effect of stereotypes threat on career intentions for math identified participants*

Steele and Aronson (1995) argued that a requirement for the effects of stereotype threat to occur is an identification towards the domain being targeted by the negative stereotypes. In other words, negative stereotypes about women's performance in math should affect women who identify with math. To determine whether an interaction existed between math identification and condition, a 2 (high vs. low math identification) x 3 (condition) ANOVA was conducted. Although, there was a non-significant interaction between math identification and condition,  $F(2, 188) = 1.58, p > .05$ , the graphical representation of the data (Figure 3) suggests that identification with math alters the pattern of the data.



**Figure 3: Average math and science intentions by condition and math identification.**

A univariate between-subjects ANOVA was conducted again, but only for participants who were math identified (N = 76). A marginally significant difference was found,  $F(2, 73) =$

2.792,  $p = .068$ . Post-hoc analyses revealed a significant difference between participants in the *stereotype threat* condition, reporting lower intentions to pursue a career in math ( $M = 3.95$ ,  $SD = 1.23$ ), compared to participants in the *stereotype nullification* condition ( $M = 4.80$ ,  $SD = 1.27$ ),  $t(48) = -2.50$ ,  $p = .02$  for participants identified with math. These results suggest that stereotypes may have an influence on women's math and science-related intentions. More specifically, for math-identified participants, female participants who were made aware of negative stereotypes reported fewer intentions to pursue math and sciences than women who were placed in a situation that removed negative math stereotypes.

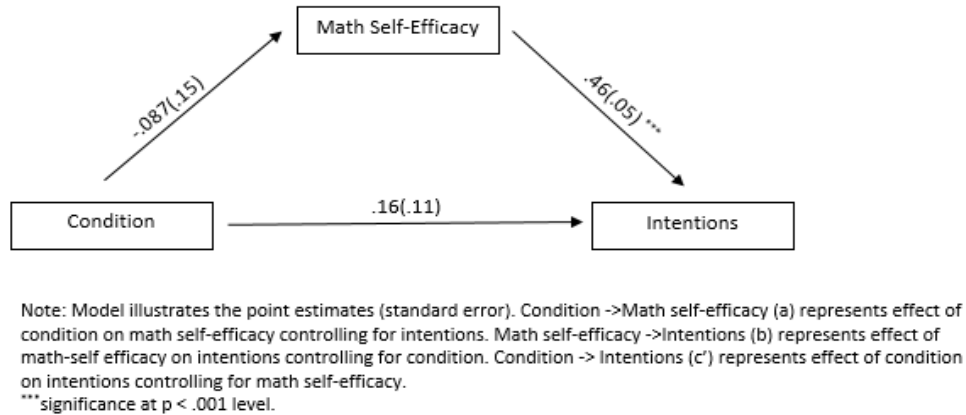
Despite the lack of evidence for a direct effect of stereotype threat on career intentions, except for participants who were math identified, mediational analyses were conducted based on recommendations from various researchers that indirect effects should still be examined despite no evidence of significant direct effects (Preacher & Hayes, 2004; Zhao et al., 2010).

#### *Mediation of math and science intentions through math self-efficacy.*

Hypothesis 1a predicted that the effect of stereotype threat on math and science intentions would be mediated by math self-efficacy.

Figure 4 presents the mediation of the effect of condition on intentions by math self-efficacy. Analyses revealed the mediational model was significant, explaining 31.01% of the variance in math and science career intentions,  $F(2, 188) = 42.25$ ,  $p < .001$ . However, further in-depth analysis of the coefficients indicate that the significant model was driven by the direct relationship between math self-efficacy and math and science intentions. Supporting SCCT theory, math self-efficacy was a significant predictor of math and science career intentions. Holding condition constant, a unit increase in math self-efficacy was related to .46 unit increase in math and science intentions. However, the indirect effect was non-significant with percentile

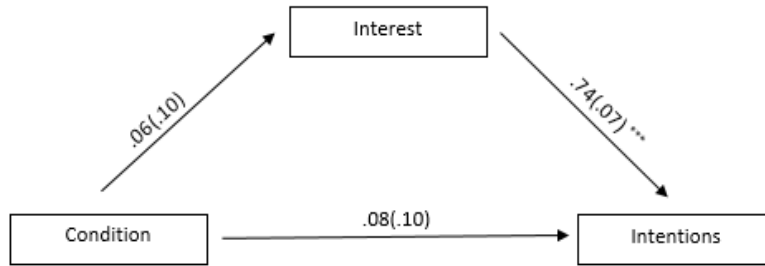
confidence intervals encompassing zero, 95% CI [-1.821, .962].



**Figure 4. Mediation of condition on math and science intentions by math self-efficacy.**

*Mediation of math and science intentions through math and science interests.*

Hypothesis 1b predicted that the effect of stereotype threat on intentions to pursue math and science would be mediated by math and science interests. Figure 5. illustrates the mediation model. Similar to math self-efficacy the model was significant, explaining 34.70% of the variance in math and science career intentions,  $F(2, 188) = 49.95, p < .001$ . Once again, upon examination of the pathways, supporting the SCCT model, the significant model was driven by the relationship between math and science interests and math and science intentions. A unit increase in math and science interests resulted in .74 unit increase in math and science intentions. Although support was found for the relationship between interest and intentions, the mediational effect was not significant, with percentile confidence intervals encompassing zero, 95% CI [-.105, .187]. These results suggest that while math self-efficacy and math and science interests predict math and science related intentions, they do not mediate the effect of condition on math/science intentions.



Note: Model illustrates the point estimates (standard error). Condition  $\rightarrow$  Interest (a) represents effect of condition on interest controlling for intentions. Interest  $\rightarrow$  Intentions (b) represents effect of interest on intentions controlling for condition. Condition  $\rightarrow$  Intentions (c) represents effect of condition on intentions controlling for interest.  
 \*\*\*significance at  $p < .001$  level.

**Figure 5. Mediation of condition on math and science intentions by math and science interests.**

*Mediation of math and science intentions by math self-efficacy and interests (math identified students).*

Since it was found that for participants identified with math, condition had a marginally significant effect on math and science intentions, the mediational analyses were conducted again only for participants who identified with math to re-examine Hypothesis 1a and 1b. Table 2 presents the coefficients for all the pathways of the mediation model. Both models, math self-efficacy and math and science interests were significant explaining 24.24% ( $F(2, 73) = 11.68, p < .001$ ) and 44.03% ( $F(2, 73) = 28.71, p < .001$ ) of the variance in math and science intentions respectively. Once again supporting the SCCT model, math self-efficacy and math and science interest were significant predictors of math/science intentions. Higher math self-efficacy and math and science interests was related to higher self-reported intentions to pursue math and science (see Table 2).

These results differed from the previous findings because while there was no significant indirect effect of math self-efficacy on intentions, 95% CI [-.142, .191], there was a significant indirect effect of math and science interests on the effect of condition on math and science intentions, 95% CI [.028, .518]. Presented in Table 2, normal theory tests indicate that the effect

of condition on intentions becomes non-significant ( $p > .05$ ) controlling for the math and science interests ( $c'$ ), suggesting that the condition had an effect on math and science intentions, but this was completely mediated by math and science interests for participants who were math identified.

| Mediator           | a           | b             | c           | $c'$        | $R^2$   |
|--------------------|-------------|---------------|-------------|-------------|---------|
| Math Self-efficacy | .065(.211)  | .362(.09)***  | .417(.177)* | .377(.393)* | .242*** |
| Interest           | .322(.137)* | .816(.117)*** | .417(.177)* | .153(.143)  | .440*** |

**Table 2. Mediation of condition on intentions coefficients for math identified students by math self-efficacy and math and science interests.** Note: Table illustrates the point estimates (standard error); a represents effect of condition on interest controlling for the mediator; b represents effect of interest on the mediator controlling for condition; c represent the total direct effect;  $c'$  represents effect of condition on intentions controlling for the mediator.

\*indicates significance at  $p < .05$

\*\*\*indicates significance at  $p < .001$

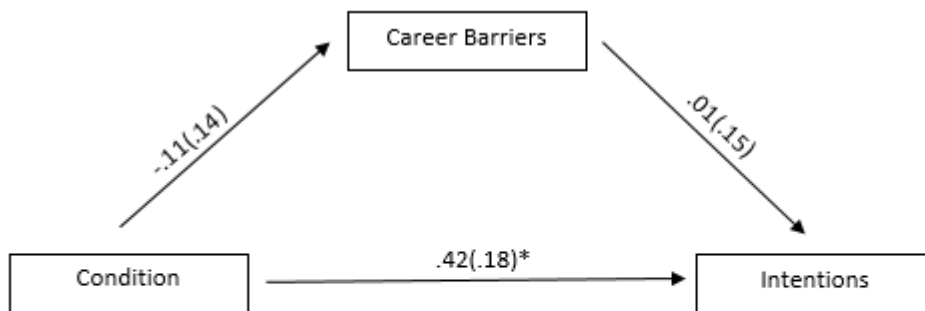
#### *Mediation of math and science intentions by perceptions of career barriers*

Mediational analyses were continued to test Hypothesis 1c, which predicted the effect of stereotypes on math and science intentions and STEM-related choice would be mediated by perceptions of career barriers. As with the previous mediational models, the potential mediating influence of the effect of condition was examined using Preacher and Hayes (2004) bootstrapping method to test the significance of the indirect effect. Since the previous results indicate a marginally significant effect of condition on math and science intentions, but only on participants who are identified with math, career barriers as a mediator of the effect of condition on intentions was only examined for those who were considered identified with math ( $N = 76$ ). Bootstrapping method allows for smaller samples compared to Sobel's method, making it appropriate for these analyses.

The mediational model of the effect of condition on math and science career intentions is



represented in Figure 6. The model was non-significant with the model explaining 6.95% of the variance in intentions,  $F(2, 73) = 2.73$ ,  $p > .05$ . There was also no significant indirect effect of perceptions of career barriers, 95% CI [-.06, 0.67]. However, supporting previous findings, condition was a significant predictor of science and math career intentions for participants identified with math, indicating from *stereotype threat* condition to *stereotype nullification* conditions, there was an increase in STEM career intentions for math-identified students.



Note: Model illustrates the point estimates (standard error). Condition → Career barriers (a) represents effect of condition on career barriers controlling for intentions. Career barriers → Intentions (b) represents effect of career barriers on intentions controlling for condition. Condition → Intentions (c') represents effect of condition on intentions controlling for career barriers.  
 \*significance at  $p < .05$  level.

**Figure 6. Mediation of condition on math and science intentions by perceptions of career barriers.**

**Effect of stereotypes on choice to engage in a STEM-related task.**

Another purpose of this study was to determine whether stereotypes affected women’s actual math-related choices. Hypothesis 2 which predicted that participants in the *stereotype threat* condition would complete fewer math items than verbal items compared to participants in the *control* or *stereotype nullification* condition. To test this hypothesis a mixed-design ANOVA with condition (*stereotype threat*, *control*, *stereotype nullification*) as the between-subjects factor and type of question (math, verbal) as the within-subjects variable was used to determine whether stereotypes had an effect on women’s choice on the math/verbal task. There was no

significant effect of condition on the number of math and verbal items completed,  $F(2, 188) = .708, p > .05, \eta_p^2 = .007$ . However, there was a significant main effect of question type.

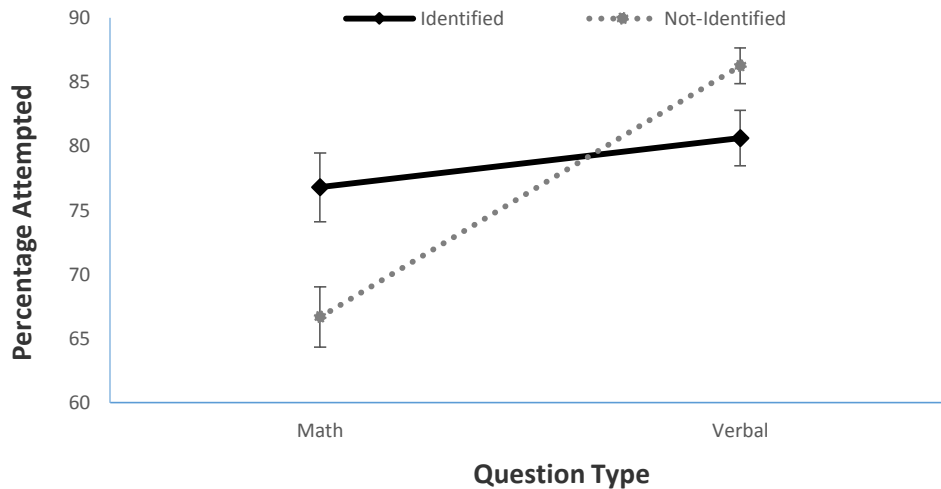
Participants in general tended to answer more verbal ( $M = 83.837, SD = 16.766$ ) questions than math questions ( $M = 70.284, SD = 26.485$ ),  $F(1, 188) = 62.600, p < .001, \eta_p^2 = .249$ , indicating that all participants had a preference for attempting verbal questions.

#### *Effect of stereotypes on choice to engage in a STEM-related task for math identified students*

Since the previous findings suggested that stereotypes had an influence on intentions for math-identified students, Hypothesis 2 was re-tested with a 3-way mixed design ANOVA, condition and math identification as the between subjects factor and type of questions as the within subjects factor. Although the predicted 3-way interaction was non-significant,  $F(2, 181) = .344, p > .05, \eta_p^2 = .004$ , once again, the significant main effect of question type was found,  $F(1, 181) = 48.47, p < .05, \eta_p^2 = .211$ . This was qualified by a significant interaction between math identification and question type,  $F(1, 181) = 21.736, p < .05, \eta_p^2 = .107$ .

Figure 7 presents the average percentage of math and verbal items attempted for math identified and not identified participants. Simple main effects were examined with paired samples t-tests for those identified with math and those not identified. The results indicate that the interaction was driven by a significant difference between the percentage of math and verbal items attempted for participants not identified with math. Participants who were identified with math showed no significant difference in percentage of math and verbal items attempted,  $t(75) = -1.75, p > .05$  suggesting that females identified with math did not show a preference for math or verbal questions. However, for participants not identified with math, there was a significant difference,  $t(110) = -8.50, p < .05$  in that they completed fewer math items ( $M = 66.68, SD = 24.81$ ) compared to verbal items ( $M = 86.26, SD = 14.58$ ). Therefore, although stereotypes had

no effect on women's choice on the math/verbal task even for women identified with math, on average participants who did not identify with math completed approximately 20% more verbal questions, showing a preference towards verbal over math questions.

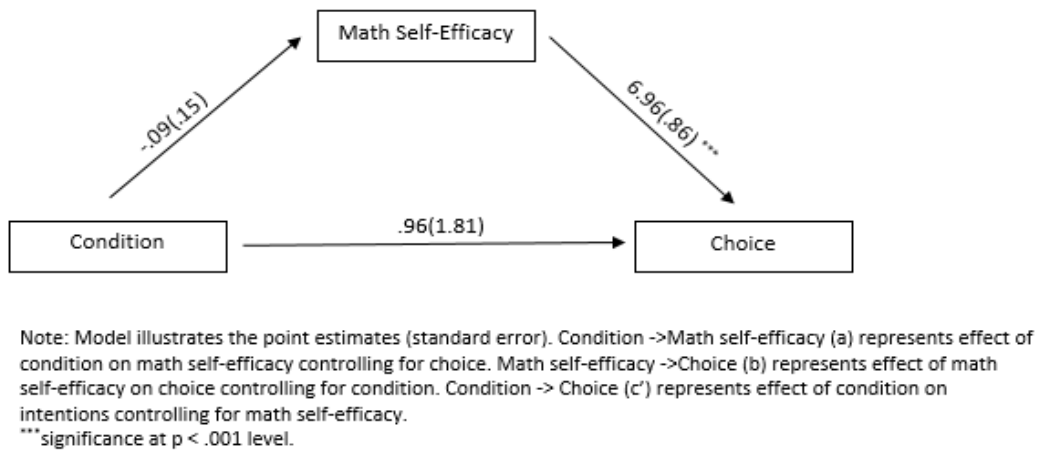


**Figure 7: Average percentage of math and verbal items attempted for math identified and not-identified participants.**

*Mediation of STEM-related choice through math self-efficacy.*

To conduct the mediation analyses (Hypothesis 2a, 2b, and 2c) that the effect of stereotype threat on women's choices to engage in STEM would be mediated by math self-efficacy, math and science interests, and perceptions of career barriers, a STEM-related choice task score was created. The difference between percentage of math items attempted and the number of verbal items attempted (math items attempted – verbal items attempted; Judd, Kenny & McClelland, 2001) was calculated. Positive scores indicate a higher proportion of math items completed compared to verbal questions, or a preference for attempting math items, while lower, negative scores suggested a higher proportion of attempted verbal items or a preference for attempting verbal items. Mediation analyses were conducted with the calculated choice task score as the outcome variable.

To test Hypothesis 2a that math self-efficacy mediates the effect of condition on STEM-related choices, further mediational analyses were conducted. Figure 8 depicts the mediational model for the effect of condition on STEM-related task choice mediated by math self-efficacy. Similar to math/science intentions, there was no significant indirect effect of math self-efficacy on choice, 95% CI [-2.84, 1.54]. Although there was no significant relationship between condition and math-self efficacy, the projected model was significant explaining 25.93% of the variance in the choice task,  $F(2, 188) = 32.91, p < .001$ . In support of the SCCT model, the significant model was driven by the relationship between math self-efficacy and choice on the task. A unit increase in math self-efficacy was related to 6.96 increase in proportion of math to verbal items, and so a greater preference for math.

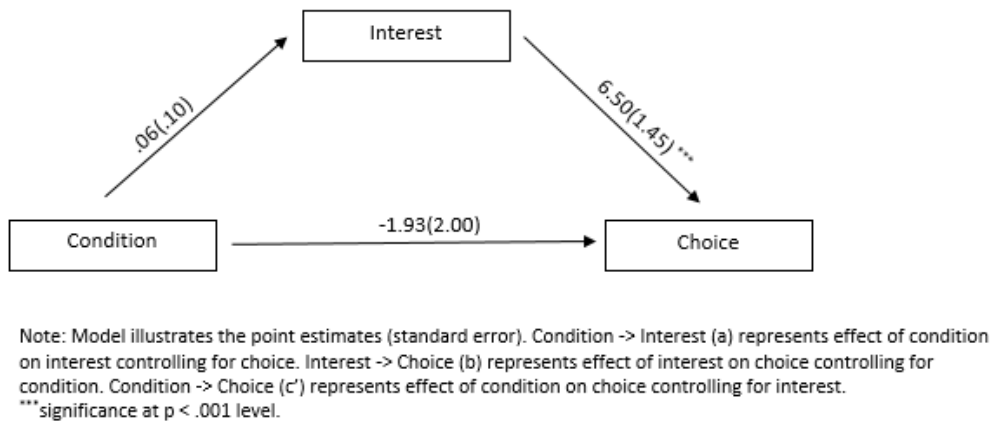


**Figure 8. Mediation of condition on STEM-related task choices by math self-efficacy.**

*Mediation of STEM-related choice through math and science interests.*

Next, math and science interests were entered as a mediator of the effect of condition on STEM-related behavioural choice in Figure 9 to test Hypothesis 2b predicting a mediational effect of math and science interests for the effects of condition on choice in the math/verbal test. The model was significant explaining 10% of the variance in choice,  $F(2, 188) = 10.326, p < .001$ . This effect was driven by the direct effect of math and science interests on the choice task

providing further support for the SCCT model. Analogous to math self-efficacy, a unit increase in math and science interests resulted in 6.5 unit increase in the proportion of math to verbal items, and consequently, an increase in preference towards math items. However, math and science interest did not mediate the effect of condition on choice, 95% CI [-.90, 1.86]. Since the previous analysis indicated no effect of condition on choice on the math/verbal task even for math identified participants, no further mediational analyses were not conducted on choice.

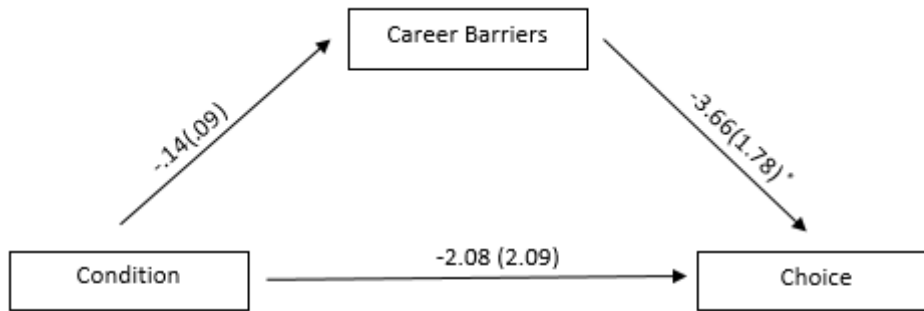


**Figure 9. Mediation of condition on STEM-related behavioural choice by math and science interests.**

*Mediation of STEM-related choice through perception on career barriers.*

Finally, to examine Hypothesis 2c that perceptions of career barriers would mediate the effect of condition on choice on the math/verbal task, perceptions of career barriers was entered as a mediator of the effect of condition on STEM-related choice (Figure 10). Once again, career barriers did not mediate the effect of condition on STEM-related choices, 95% CI [-.13, 1.58] and the mediational model was non-significant explaining 2.48% of the variance in choice on the math/verbal task. However, there was a significant direct effect of perceptions of career barriers on choice on the task, controlling for condition. The higher the perceptions of career barriers, the smaller the proportion of math to verbal items, or greater preference towards attempting verbal

questions compared to math items. Therefore, although perceptions of career barriers has no mediating influence, supporting SCCT, as a proximal factor, it had a direct effect on the choices female participants made related to STEM. Higher perceptions of career barriers predicted a higher preference for non-STEM related items.



Note: Model illustrates the point estimates (standard error). Condition ->Career barriers (a) represents effect of condition on career barriers controlling for choice. Career barriers->Choice (b) represents effect of career barriers on choice controlling for condition. Condition -> Choice (c') represents effect of condition on choice controlling for career barriers.  
\*significance at  $p < .05$  level.

**Figure 10. Mediation of condition on STEM-related behavioural choices by perceptions of career barriers.**

## 4. DISCUSSION

### *Major Findings*

In light of the ongoing underrepresentation of women in Science, Technology, Engineering, and Math (STEM) fields, despite the accomplishments women have made in the workplace (Lindsay & Almey, 2006; McKenzie, 2007, NSERC, 2010), this research aimed to examine the social and cognitive factors that influence women's intentions and actual STEM-related choices. Of particular interest was the effect of reminding women of gender stereotypes on women's math and science intentions and choices to pursue STEM. The current study also sought to utilize the Social Cognitive Career Theory model (Lent et al., 1994) to examine the mediating influence of self-efficacy, interests, and perceptions of career barriers.

Similar to previous research (Byars-Winston & Fouad, 2008; Fouad & Smith, 1996; Lent, Brown, Schmidt, Brenner, Lyons, & Treistman, 2000; Lent, Brown, Brenner, Chopra, Davis, Talleyrand, & Suthakaran, 2001; Lent, Lopez, & Biescke, 1993; Lent, Lopez, Lopez, & Sheu, 2008; Nauta & Epperson, 2003; Nauta, Epperson, & Kahn, 1998; Lent, Lopez & Biechke, 1991;1993) this study found overwhelming support for several proposed pathways of the SCCT model. For women, higher math self-efficacy and math/science interests predicted greater intentions to pursue math and science and a greater likelihood of engaging in math-related items. This research suggests that cognitive factors, such as women's confidence in their abilities in math and their liking of math and science activities play a major role in women's underrepresentation in STEM. Fortunately, research supporting the use of interventions to increase self-efficacy and interests through performance accomplishment (Luzzo et al., 1999) indicates self-efficacy and interests are malleable and should be targeted in order to increase women's participation within STEM. However, the findings also point to influences that may

hinder progress on closing the gender gap in STEM fields.

In addition to self-efficacy and interest as predictors of STEM related intentions and choices, this research also found that as proposed by SCCT (Lent et al., 2000a), perceiving career barriers may hinder women's actual behaviour. Regardless of condition, perceiving more career barriers within STEM was related to answering more verbal questions than math questions, or an avoidance of math. This is not surprising considering that the high turnover for women in STEM is related to career barriers including lack of opportunities and experiencing hostile environments (Xu, 2008). This suggests that major structural, organizational and environmental changes need to be made to increase women's pursuit of STEM-related fields. Another environmental change includes the influence of stereotypes.

A major purpose and contribution made by this study was to examine the effect of stereotypes on women's intentions and STEM-related choices and the mediating influence of cognitive factors proposed by SCCT (Lent et al., 1994). Despite research suggesting that stereotype threat may not only influence performance, but also women's choice to pursue STEM (Steele, 1997), little research has explored these assumptions and the associated mediating factors. Providing partial support for Hypothesis 1, there was a marginally significant effect of condition on women's intentions to pursue STEM. Women in the *stereotype threat* condition reported lower intentions to pursue science and math related tasks compared to participants in the *stereotype nullification* condition. However, this was only the case for math-identified participants which supports stereotype threat research on performance (Schmader et al., 2004), and does not support the findings from Whiton (2008). The inconsistency was probably due to the fact that Whiton (2008) did not utilize math identification cut-offs, highlighting the importance of math identification to examining stereotype threat effects on intentions and not



just performance. This suggests that stereotypes may influence women's intentions to further pursue math and science when they perceive math as an important part of their identity.

Furthermore, supporting Hypothesis 1b, this effect was mediated by math and science interests. From the *stereotype threat* to the *stereotype nullification* condition, there was an increase in math and science interests and this was related to higher math and science intentions. Future experimental research needs to be examined to determine whether stereotype threat decreases or removing stereotypes from the situation improves women's math and science interests and subsequently women's math and science intentions. Past research does indicate that women who endorse gender stereotypes report lower interest in math (Schmader et al., 2004). Nevertheless, this research suggests that stereotypes are an environmental factor that contributes to the ongoing gender disparity in STEM.

#### *Unsupported hypotheses and future directions*

Although, the study sought to examine stereotype threat, similar to Whiton (2008), this research found no evidence of traditional stereotype threat effects on performance, contradicting previous research (Davies et al., 2002; Schmader et al., 2004; Spencer et al., 1999; Steele & Aronson, 1995). Female participants who were reminded of negative gender stereotypes did not show detriments in performance on the math/verbal task. Participants performed equally well in the *stereotype threat*, *stereotype nullification* and *control* condition on the math items. In fact, female participants in the *stereotype nullification* condition actually performed better on the verbal items than those in the *stereotype threat* condition. Rather than the manipulation, this may be due to the general preference for verbal questions and that participants in the *stereotype nullification* condition attempted significantly more questions compared to the other conditions. Considering the relationship between self-efficacy, intentions and performance based on the

SCCT model (Lent et al., 2004), attempting more verbal questions may indicate that participants in the *stereotype nullification* condition also had a preference for these questions because they were more confident in their abilities to complete the verbal items. This study did not measure verbal-related self-efficacy, but future research should incorporate these measures.

Further, the lack of stereotype threat effects on performance in the math/verbal task may have been a result of the sample from which the participants were selected. Stereotype threat researchers have often stressed the importance of domain identification on testing the effect of stereotypes on performance (Davies et al., 2001; Spencer et al., 1999; Steele & Aronson, 1995). In fact, Steele (1997) outlined domain identification as a requirement for stereotype threat effects. In a recent meta-analysis on the moderating influence of domain identification, Nguyen and colleagues (2008) found that moderate identification rather than high identification was a better predictor for finding evidence of stereotype threat effect on performance. Although pre-screen measures were taken to control for math identification, the majority of the sample was not identified with math ( $n = 111$ ). Approximately two thirds of the total sample were non-math identified and excluded from analyses that involved math identification while already using a generous categorization scheme similar to the one used by Steele & Aronson (1995).

Also, there was a general preference for completing verbal items evident even for participants who self-reported as math identified. This contradicts previous findings that highly math identified participants show a preference for math items (Davies et al., 2002). Yet this finding was not surprising considering the majority of the female students who participated in this study were majoring in arts programs, which focus on writing and verbal skills rather than math. The majority of the student's majors do not require a math class outside of an introduction to statistics. As well, to retain more data, the standard used to determine whether participants

were math identified was lower compared to Davies et al. (2002) which only included participants who answered strongly agree to both math identification questions. This suggests the sample of undergraduate students from the Ryerson Psychology research pool may not have been an ideal sample for testing stereotype threat effects as a result of the lower emphasis in math. Indeed, Whiton (2008) used a recruitment method similar to the present study. Participants in Whiton's (2008) study were not math and science majors or highly math identified, contrasting previous research supporting stereotype threat (Davies et al., 2002; Schmader et al., 2004; Spencer et al., 1999). While attempts were made to recruit participants from math and science related fields, this was less successful. Future research should be conducted on participants who are already enrolled in a math or science-related major or students who are considering pursuing a math or science major.

Additionally, analyses did not support Hypothesis 2; stereotypes had no influence on women's STEM-related behavioural choice. Unlike previous research (Davies et al., 2002; Schmader et al., 2004) female participants who were made aware of gender math stereotypes were not more likely to attempt verbal questions compared to math questions. This finding can be attributed to various reasons. Firstly, there was a general preference for completing verbal questions. Once again, this may have been that due to the demographics of the sample. There was a general tendency to avoid math items, perhaps because of an already instilled fear of math items. Indeed, several students voiced concerns regarding the aptitude test, including asking specifically whether math items were present, expressing a fear math, and some participants directly stated that they would skip all the math items prior to even viewing the questions. These comments were not surprising considering research indicates that women in general tend to report lower interests, self-efficacy and self-concept in math and sciences and that these effects

increase with age and gender difference in math and science self-efficacy and interests are most evident in women after middle school (Else-Quest et al., 2010; Hyde et al., 1990). This pre-existing aversion towards math may have masked the effect of stereotypes on actual behaviour. Future research may include a questionnaire to determine fear of math as a pre-screen or prior to completing the math/verbal test to control for initial math fear.

The results also indicate an inconsistency between intentions and actual choice. For math identified participants, stereotypes appeared to influence math and science intentions, but not actual choices. Although the fear of completing math questions may have contributed to the discrepancy, it may also be due to the difficulty of the items and the nature of the choice task which measured activity choice rather than career-related choices. Efforts were made to replicate Davies et al. (2002) to account for the greater difficulty and time required to complete the math items. However, the items may have still been a challenge for students not majoring in math or science. This larger impediment may have overshadowed the more subtle effect of stereotype threat. Steele (1997) argued that stereotype threat is most evident in complex tasks because difficult items results in anxiety that may confirm the stereotype and in turn affect performance on the complicated task. Indeed, working memory has been found to be affected under stereotype threat conditions (Beilock, Rydell, & McConnell, 2007; Schmader & Johns, 2003). Tasks that are easier are less likely to produce anxiety and do not require much thought to perform and so decrease the chance of stereotype threat. Keller (2007) found that stereotype threat effects were not evident on easy math items, but were found for participants that completed difficult math items. This is consistent in stereotype threat research (Nguyen & Ryan, 2008). However, because of the limited research examining the stereotype threat and actual behavioural choices, there is no evidence that task difficulty moderates the effect of stereotypes on choice. It is plausible that

stereotype threat and task difficulty interact to suppress stereotype threat effects on STEM-related choices. Future research should explore this possibility.

Despite the mediation of condition effect on math and science intentions by math and science interests (Hypothesis 1b), a liking towards math and science did not mediate the effect of condition on choice (Hypothesis 2b). Moreover, math self-efficacy (Hypothesis 1a and 2a respectively) and perceptions of career barriers (Hypothesis 1c and 2c respectively) did not mediate the effect of condition on math and science intentions or STEM-related choices.

There may be several reasons that math self-efficacy did not mediate the relationship between condition and intentions to pursue math and science domains. In retrospect, the math self-efficacy questionnaire was designed in 1983 by Betz and Hackett to measure one's confidence in their abilities to complete various types of math-related items. Meanwhile, the intentions and interest measures were designed by Fouad and Smith (1996) together to measure intentions and interests in the same domains, math and science. However, the Math Self-Efficacy Scale was not designed to also measure self-efficacy in science. As such, the predictive validity of the math and science interests' questionnaire for the math and science career intentions may have been higher. Future research should be conducted with measures of self-efficacy that also measures self-efficacy in science related domains.

### *Limitations*

There were several limitations to this study that affect the interpretation of the results. Firstly, as mentioned previously, the majority of the students were majoring in arts-related or community service programs which require at most an introduction class to statistics, rather than math and science-related courses. Also, all of the participants were Ryerson University students recruited from the undergraduate research pool or posters. Therefore the generalizability of this

research is limited and this may have played a major role in the non-significant findings in the data since most students did not identify with math. Secondly, the ethnicity of participants was varied and may have also contributed to the non-significant findings on the math/verbal choice task. The majority of research on stereotype threat focuses on Caucasian females due to the variation in stereotypes regarding women's math abilities based on ethnicity (Davies et al., 2002, Schmader, 2004). For example, for Asian students, positive stereotypes regarding their math abilities may have conflicted with the manipulation, reducing the impact of negative stereotypes. Shih, Pittinsky, and Ambady (1999) found that Asian female participants primed with their race performed the best on a math test, meanwhile those primed with their gender performed the worst. Research should examine a more homogenous group of participants based on race and ethnicity and expand on this research with students outside of an undergraduate setting. Additionally, participants experience with math was not measured prior to the study. This may have affected the students' feelings towards math. Future research should incorporate a questionnaire asking participants for their most recent math experience. Despite the study's limitations, the findings may have implication on current practices within STEM.

### *Implications*

Women's choice to pursue STEM is not due to innate differences in ability and preferences contrary to Summers' statements. From this research, results supporting that self-efficacy and interests positively predicts math and science intentions and STEM-related choices, in addition to the detrimental influence of both perception of career barriers on women's choices and stereotypes on women's intentions provides evidence that social and cognitive factors play a major role in the continuing underrepresentation of women in STEM fields. The support for social and cognitive factors instead of biological explanation for the women's

underrepresentation in STEM implies changes can be made to increase women's participation within STEM fields. These changes can come from various sources. Peers (Ryan & Patrick, 2001) and teachers (Beilock et al. 2010; Midgley et al. 1989) can have an impact of children's motivation and attitudes in school, math and sciences. Parents also influence their daughters' STEM self-efficacy and interests (Crowley et al., 2001; Turner et al., 2004). Current programs such as Girl's Inc. (2011) which encourage women into STEM by providing tips for parents on how to support their daughters in STEM may be especially beneficial and should be considered for other interventions to increase women's self-efficacy and interests related to STEM.

This research also contributes to previous research as it suggests that for women who are math identified, stereotypes might play an important role in their intentions and that stereotype removal may be effective in increasing women's interests in science and math. Yet, none of the currently practiced interventions address women's awareness of stereotypes or utilize specific stereotype removal techniques. Research indicates teaching stereotype threat is a viable strategy to remove stereotype threat effects on performance (Johns, Schmader, & Martens, 2006). This makes it imperative to further examine the effects of stereotypes on women's career choice and intentions. Adversely, this research also suggests that women who are identified with math are the ones most vulnerable to negative math stereotypes. This is important seeing as women's persistence in STEM is a major issue with women being more likely to drop out of STEM related-fields than men (NSERC, 2010; McKenzie, 2007). It maybe be that stereotypes play a role in this turnover process for women already in STEM and identified with math and science. Pending further research to explore these findings, interventions need to be designed or revised specifically for women already identified with math and the incorporation of stereotype reducing strategies. These efforts will aid in the persisting issue of women's underrepresentation in STEM

and help to reduce the gender gap in women's participation in STEM.



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## 6. APPENDICES

### Appendi

#### Appendix A.

##### Aptitude Test

For the next section you will complete an aptitude test. You will have 20 minutes to complete as many questions as possible. If you do not wish to answer a question, you may choose to skip and move on to the next question.

**Instructions for Questions: (Please read these instructions carefully for the various types of questions)**

You may use extra paper provided to work out any question. Please select the correct answer to each question. There are various questions included in this test:

**These questions involve a sentence with one or two blanks, indicating that a word has been left out. From the choices available, please select the word(s) that best fits the meaning of the sentence.**

Example: The sparring of the two lawyers appeared \_\_\_\_\_; however, it is well known that, outside the courtroom, the friendship between the two is \_\_\_\_\_.

- a. Pointless....Cooperative
- b. Hostile....Obvious
- c. Lighthearted....Abrogated
- d. Heightened....Concealed
- e. Brilliant...Precluded

Hostile....Obvious best fit the meaning of the sentence. Therefore, you would select "b." as the correct answer.

**These questions consist of a word printed in capital letters. From the list of choices available, please select the word or phrase that is most nearly OPPOSITE in meaning to the word in capital letters.**

Example:

MOUNT

- a. Descend
- b. Dissemble
- c. Upset
- d. Hide
- e. Go back

The correct response is descend as it is the opposite of mount, therefore you would select "a."

**In these questions, you will be presented with a pair of words in capital letters. From the list of choices available, select the pair of words that best expresses a relationship similar to that expressed in the pair in capital letters.**

Example: SNAKE:REPTILE

- a. Fish:School
- b. Beetle:Insect
- c. Elephant:Land



- d. Rapidity
  - e. Energy
3. The theory of cosmic evolution states that the universe, having begun in a state of simplicity and \_\_\_\_\_, has \_\_\_\_\_ into great variety.
- a. Equilibrium...modulated
  - b. Homogeneity...Differentiated
  - c. Contrast...Metamorphosed
  - d. Proportion...Accelerated
  - e. Intelligibility...Developed
4. CURIOSITY: KNOW :
- a. Temptation : Conquer
  - b. Starvation : Eat
  - c. Wanderlust : Travel
  - d. Humour : Laugh
  - e. Survival : Live
5. FRUGAL: MISERLY:
- a. Confident : Arrogant
  - b. Courageous : Pugnacious
  - c. Famous : Aggressive
  - d. Rash : Foolhardy
  - e. Quiet : Timid
6. ANTIDOTE: POISON:
- a. Care : Recovery
  - b. Narcotic : Sleep
  - c. Stimulant : Relapse
  - d. Tonic : Lethargy
  - e. Resuscitation : Breathing
7. STYGIAN: DARK:
- a. Abysmal : Low
  - b. Cogent : Contentious
  - c. Fortuitous : Accidental
  - d. Reckless : Threatening
  - e. Cataclysmic : Doomed
8. WORSHIP: SACRAFICE:



- a. Generation: Pyre
- b. Burial : Mortuary
- c. Weapon : Centurion
- d. Massacre : Invasion
- e. Prediction : Augury

9. EVANESCENT: DISAPPEAR:

- a. Transparent : Penetrate
- b. Onerous : Struggle
- c. Reckless : Succeed
- d. Illusory : Exist
- e. Pliant : Yield

10. Many find it strange that her writing is thought to be tortuous; her recent essays, although longer than most of her earlier essays are extremely \_\_\_\_\_.

- a. Painstaking
- b. Tedious
- c. Insightful
- d. Sophisticated
- e. Clear

11. DEPOSITION

- a. Process of congealing
- b. Process of distilling
- c. Process of eroding
- d. Process of evolving
- e. Process of condensing

12. ENERVATE

- a. Recuperate
- b. Resurrect
- c. Renovate
- d. Gather
- e. Strengthen

13. LOQUACIOUS

- a. Tranquil
- b. Sceptical
- c. Morose
- d. Taciturn
- e. Witty

14. REPINE

- a. Intensify
- b. Excuse
- c. Express joy
- d. Feel sure
- e. Rush forward

15. The significance of the Magna Carta lies not in its \_\_\_\_\_ provisions, but in its broader impact: it made the king subject to the law.

- a. Specific
- b. Revolutionary
- c. Implicit
- d. Controversial
- e. Finite

16. Not wishing to appear \_\_\_\_\_ the junior member of the research group refrained from \_\_\_\_\_ any critic of the senior members' plan for dividing up responsibility for the entire project.

- a. Reluctant... Evaluating
- b. Inquisitive... Offering
- c. Presumptuous... Venturing
- d. Censorious... Undercutting
- e. Moralistic... Observing

17. FAULTFINDER: CRITISIZE:

- a. Luminary : Recognize
- b. Athlete : Cheer
- c. Arbitrator : Mediate
- d. Pharmacist : Prescribe
- e. Dawdler : Toil

18. PEST: IRKSOME:

- a. Salesclerk : Courteous
- b. Expert : Proficient
- c. Enigma : Unexpected
- d. Leader : Nondescript
- e. Accuser : Indicted

19. PROLOGUE: NOVEL:

- a. Preamble : Statute
- b. Sketch : Drawing
- c. Movement : Symphony
- d. Index : Book
- e. Blueprint : Building

20. EXPAND: VOLUME:

- a. Ascend : Flight
- b. Proliferate : Number
- c. Bend : Flexibility
- d. Cool : Temperature
- e. Deflect : Heading

21. CONTIGUOUS: ABUT:

- a. Possible : Occur
- b. Simultaneous : Coincide
- c. Comprehensive : Except
- d. Synthetic : Create
- e. Constant : Stabilize

22. This filmmaker is not outspoken on political matters: her films are known for their aesthetic qualities rather than for their \_\_\_\_\_ ones.

- a. Polemical
- b. Cinematic
- c. Narrative
- d. Commercial
- e. Dramatic

23. PROHIBITIVE: PURCHASE:

- a. Preventive : Heal
- b. Laudatory : Praise
- c. Admonitory : Fear
- d. Peremptory : Dispute
- e. Imperative : Comply

24. AMALGAMATE

- a. Study
- b. Circulate
- c. Reduce
- d. Endure

- e. Separate

25. ARRHYTHMIC

- a. Timely
- b. Subordinate
- c. Terminal
- d. Lacking precision
- e. Exhibiting regularity

26. BLITHE

- a. Conceited
- b. Dim
- c. Sturdy
- d. Laconic
- e. Grace

27. POLEMICAL

- a. Initiative
- b. Lavish
- c. Conciliatory
- d. Attractive
- e. Modest

28. Most spacecraft are still at little risk of collision with space debris during their operational lifetimes, but given the numbers of new satellites launched each year, the orbital environment in the future is likely to be less.

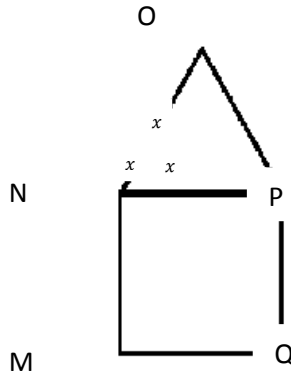
- a. Crowded
- b. Invulnerable
- c. Protected
- d. Polluted
- e. Benign

29. DEFERENCE

- a. Aversion
- b. Resignation
- c. Suspicion
- d. Inattention
- e. Contempt

30. The author presents the life of Zane Grey with \_\_\_\_\_unusual in a biographer: he is not even convinced that Grey was a good writer.

- a. a zeal
- b. a deftness
- c. a detachment
- d. an eloquence
- e. an imaginativeness



31.

Square MNPQ has area 36

**Column A**

**Column B**

The perimeter of pentagon MNO PQ

30

- a. the quantity in column A is greater
  - b. the quantity in column B is greater
  - c. the quantities are equal
  - d. the relationship cannot be determined from the information given
32.  $r$  and  $q$  are different prime numbers.  $r$  is the least prime number greater than  $p$ , and  $s$  is the least prime number greater than  $q$ .

**Column A**

**Column B**

$r-p$

$s-q$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

33.

$$|-3| = -m$$

**Column A**

**Column B**

$m$

3

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

34.  $n$  is an even integer and a multiple of 3.

**Column A**

The remainder when  $n$  is divided by 12

**Column B**

6

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

35. In the  $xy$ -plane, the point  $(1, 2)$  is on line  $j$  and the point  $(2, 1)$  is on line  $k$ . Each of the lines has a positive slope.

**Column A**

The slope of line  $j$

**Column B**

The slope of line  $k$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

36. In the  $xy$ -plane, the points  $(a, 0)$  and  $(0, b)$  are on the line whose equation is

$$y = \frac{1}{2}x + 10$$

**Column A**

$a$

**Column B**

$b$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

37.  $d \neq 0$

**Column A**

The time required to travel  $d$  miles at  $s$  miles per hour.

**Column B**

The time required to travel  $d/2$  at  $2s$  miles per hour.

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

38.  $x > 1$

**Column A**

$$\frac{x}{x+1}$$

**Column B**

$$\frac{x}{1-x}$$

- a. the quantity in column A is greater
- b. the quantity in column B is greater

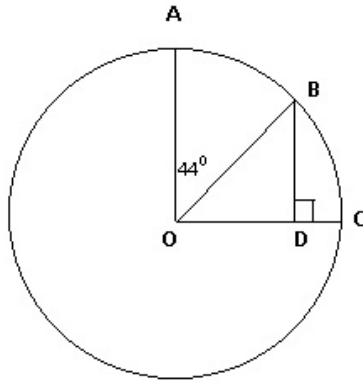
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

39.

**Column A**  
 $\sqrt{x^2 + 6x^2 + 9}$

**Column B**  
 $x^2 + 3$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given



40.

O is the center of the circle and  $\angle AOC$  is a right angle

**Column A**  
OD

**Column B**  
BD

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

41. Before Marie changed jobs, her salary was 24% more than Julie's salary. After Marie changed jobs, her new salary was 24% less than her old salary.

**Column A**  
Julie's salary

**Column B**  
Marie's new salary

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

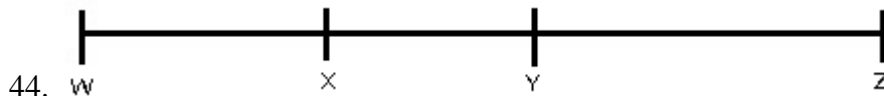
42. The greatest number of diagonals that can be drawn from one vertex of a regular 6-sided polygon is

- a. 2
- b. 3

- c. 4
- d. 5
- e. 6

43.  $(19-18-17-16)-(20-19-18-17) =$

- a. -36
- b. -6
- c. -4
- d. 1
- e. 2



On line segment WZ above, if  $WY = 21$  and  $XZ = 26$ , and  $YZ$  is twice  $WX$ , what is the value of  $XY$ ?

- a. 5
- b. 10
- c. 11
- d. 16
- e. It cannot be determined from the information given.

$$r > s > 0$$

45. **Column A**

$$\frac{rs}{r}$$

**Column B**

$$\frac{rs}{s}$$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

46. If  $(5^{5x})(25) = 5^n$ , where  $n$  and  $x$  are integers, what is the value of  $n$  in terms of  $x$ ?

- a.  $5x + 1$
- b.  $5x + 2$
- c.  $5x + 5$
- d.  $10x$
- e.  $10x + 2$

47. The circumference of circle C is  $18n$

**Column A**

The diameter of circle C.

**Column B**

9

- a. the quantity in column A is greater



- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

48. **Column A**  
 $9^7$

**Column B**  
 10 000 000

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

49.  $t$  is a positive integer

i.  $\frac{4}{7} = \frac{t}{s}$

**Column A**  
 $s$

**Column B**  
 $7$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

50. **Column A**  
 $(0.82)^2(0.82)^2$

**Column B**  
 $(0.82)^6$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

51. For all real numbers  $a$ , let  $a^* = 1 - a$

**Column A**  
 $((-1)^*)^*$

**Column B**  
 $2^*$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

52.  $x \neq 0$

**Column A**  
 $\frac{x}{|x|}$

**Column B**  
 $1$

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal

d. the relationship cannot be determined from the information given

53. Team X scored  $p$  points more than team Y, and the two teams together scored a total of 10 points.

**Column A**

Twice the number of points team Y scored.

**Column B**

10

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given

$$x + 2y > 8$$

54.

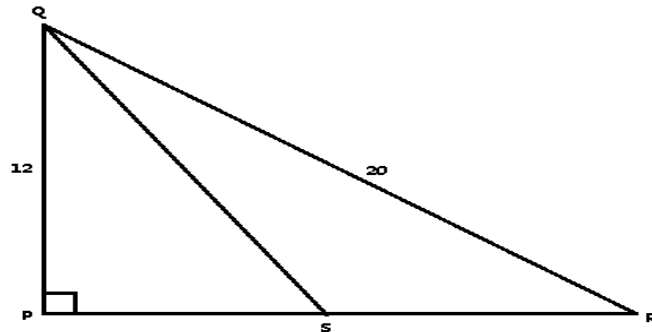
**Column A**

$$2x + 4y$$

**Column B**

20

- a. the quantity in column A is greater
- b. the quantity in column B is greater
- c. the quantities are equal
- d. the relationship cannot be determined from the information given



55.

a. The areas of  $\triangle PQS$  is 45.

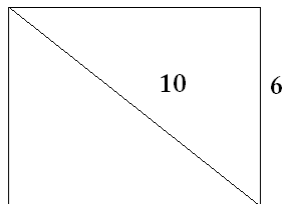
**Column A**

The length of segment PS.

**Column B**

The length of segment SR.

- b. the quantity in column A is greater
- c. the quantity in column B is greater
- d. the quantities are equal
- e. the relationship cannot be determined from the information given



56. What is the perimeter of the rectangle shown above?
- a. 14
  - b. 24
  - c. 28
  - d. 38
  - e. 48
57. The number 0.01 is how many times as great as the number  $0.0001^2$  ?
- a.  $10^2$
  - b.  $10^4$
  - c.  $10^6$
  - d.  $10^8$
  - e.  $10^{16}$
58. If an integer is divisible by both 8 and 15, then the integer must be divisible by which of the following?
- a. 16
  - b. 24
  - c. 32
  - d. 36
  - e. 45
59. If  $x > 0$  and  $y > 0$ , which of the following is equivalent to  $\frac{x}{y} \sqrt{\frac{y}{x^2}}$
- a. 1
  - b.  $\frac{\sqrt{x}}{\sqrt{y}}$
  - c.  $\sqrt{x}$
  - d.  $\frac{1}{\sqrt{x}}$
  - e.  $\frac{1}{\sqrt{y}}$
60. How many different two digit positive integers are there in which the tens digit is greater than 6 and the units digit is less than 4?
- a. 7
  - b. 9
  - c. 10
  - d. 12
  - e. 24